Town of Montreat Board of Commissioners Meeting - Public Forum October 14, 2021 - 6:30 p.m. Town Hall & Zoom Software

- I. Call to Order
 - Welcome
 - Moment of Silence
- II. Agenda Adoption
- **III.** Public Comments
- IV. Adjournment

Town of Montreat Board of Commissioners Town Council Meeting October 14, 2021 – 7:00 p.m. In person and Zoom software

I. Call to Order

- Pledge of Allegiance
- Moment of Silence

II. Agenda Adoption

III.Mayor's Communications

IV.Consent Agenda

- A. Meeting Minutes Adoption
 - September 9th Town Council Public Forum Meeting Minutes
 - September 9th Town Council Meeting Minutes
 - September 22nd Town Council Special Meeting Minutes

All items on the Consent Agenda are considered routine, to be enacted by one motion with the adoption of the agenda and without discussion. If a member of the governing body requests discussion of an item, it will be removed from the Consent Agenda and considered separately.

V. Town Administrator's Communications

- Consent Agenda Review
- Other Items

VI. Administrative Reports

- Administration
- Finance
- Planning and Zoning
- Police
- Public Works and Water
- Sanitation
- Streets

VII. Public Comment

Public comments will be heard during this period for any and all items.

VIII. Old Business

- A. Municipal Finance Software Update
 - Suggested Motion: Move to award the bid and approve the contract with Tyler Technologies in the amount of \$80,716 and to authorize the Mayor to sign and execute said contract

IX. New Business

- A. Recognition of Officer Joseph Edward ("ED") Teeters
 Discussion Only
- B. Rules of Procedure Update for the Montreat Landcare Committee
 - Discussion and Possible Action
- C. Ordinance #21-10-0001 Establishing Comprehensive Plan Update Steering Committee
 - Suggested motion: Move to approve Ordinance #21-10-0001 as presented.

X. Public Comment

Public comments will be heard during this period for any and all items.

- XI. Commissioner Communications
- XII. Dates to Remember
 - Board of Adjustment October 21, 2021 4:00 9:00 p.m. by Zoom Software and in person attendance at Graham Chapel
 - Bulk Pickup October 26, 2021 8:00 a.m. at your curb!! Remember no tires or building supplies!
 - Montreat Tree Board October 26, 2021 9:30 a.m. by Zoom Software and in person attendance at Montreat Town Hall

- Board of Adjustment October 28, 2021 4:00 9:00 p.m. by Zoom Software and in person attendance at Graham Chapel
- Montreat Landcare November 3, 2021 9:00 a.m. Allen Building
- Planning & Zoning Commission Meeting November 11, 2021 10:30 a.m. by Zoom Software and in person attendance at Montreat Town Hall
- Town Council Meeting November 11, 2021 7:00 p.m. by Zoom Software and in person attendance at Montreat Town Hall. Public Forum begins at 6:30 p.m.

XII. Adjournment

Town of Montreat Board of Commissioners Public Forum Meeting Minutes September 9, 2021 - 6:30 p.m. Town Hall & Zoom

Board members present: Mayor Tim Helms

Mayor Pro Tem Tom Widmer Commissioner Kitty Fouche Commissioner Alice Lentz Commissioner Jane Alexander

<u>Board members absent:</u> Commissioner Kent Otto

<u>Town staff present</u>: Alex Carmichael, Town Administrator

Angie Murphy, Town Clerk Virginia Johnson, Police Officer Kaytlyn Pressley, Police Officer

Approximately 5 members of the public were present. Mayor Helms called the meeting to order at 6:30 p.m., and led the group in a moment of silence.

Agenda Approval

Commissioner Kitty Fouche moved to adopt the agenda as presented. Commissioner Alice Lentz seconded and the motion carried 4/0.

Public Forum

Wade Burns of 211 Virginia Road expressed his interest in seeing development happen in the ETJ. Mr. Burns advised Council that he has staked out two lots on Greybeard and that it can actually be seen that a well, septic and a house cannot all fit on a lot. Mr. Burns invited the Council to come up to Greybeard and take a tour if interested. Mr. Burns stated that there are five properties not contiguous to the Towns waterline. These five property owners, including Mr. Burns, would like to tie in to the Town water supply and buy water from the Town rather than drilling wells. Mr. Burns stated the property owners would be willing to pay the expenses of installing the lines down to the main water line. Mayor Helms asked who would maintain the roads. Mr. Burns stated that if the citizens cannot get together to do voluntary annexation then the citizens who own property up there will have to do the road maintenance.

Penny Phillips of Montreat Road, next door to the Town Hall, expressed her displeasure with the outside lights shining into her bedroom and bathroom at night. Ms. Phillips feels that her concerns are not being met by Town associates. Ms. Phillips needs this situation resolved so she can have a quality of life. Mayor Helms assured Ms. Phillips that Town Staff would contact Duke Energy tomorrow and would reach out to her as well.

<u>Adjournment</u>						
Mayor Pro Tem Tom Widmer moved to adjourn the meeting. Commissioner Jane Alexander seconded and the motion carried 4/0. The meeting was adjourned at 6:46 p.m.						
Tim Helms, Mayor	Angie Murphy, Town Clerk					

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Town of Montreat Board of Commissioners Meeting Minutes September 9, 2021 - 7:00 p.m. Zoom Meeting with in person attendance

<u>Board members present</u>: Mayor Tim Helms

Mayor Pro Tem Tom Widmer Commissioner Jane Alexander Commissioner Alice Lentz Commissioner Kitty Fouche

Board members present via

Zoom: None

<u>Board members absent:</u> Commissioner Kent Otto

Town staff present: Alex Carmichael, Town Administrator

Angie Murphy, Town Clerk Virginia Johnson, Police Officer Kaytlyn Pressley, Police Officer

Barry Creasman, Public Works Director Darlene Carrasquillo, Finance Officer

Town staff present via Zoom: None

Approximately 4 members of the public were present at Town Hall and several more were watching via Zoom. Mayor Helms called the meeting to order at 7:00 p.m., and led the group in the pledge of allegiance and a moment of silence. He asked everyone to remember the events of Sept 11th as the 20th anniversary approaches.

Agenda Approval

Mayor Helms requested to add item E to the Agenda which is a paving contract from C&T Paving for repairs on Calvin Trail. Commissioner Alice Lentz asked to pull the August 12th Town Council Meeting Minutes. Commissioner Lentz stated that Town Clerk Angie Murphy had already made the change in the minutes.

Commissioner Alice Lentz moved to adopt the agenda as amended. Commissioner Kitty Fouche seconded and the motion carried 4/0.

Mayor's Communications

Mayor Helms reminded everyone that masks are to be worn indoors in all Town buildings as well as being worn throughout the Town of Montreat.

Meeting Minutes Adoption

- August 12th Town Council Public Forum Meeting Minutes
- August 12th Town Council Meeting Minutes

Town Administrator's Communications

Mr. Carmichael reported that President Biden has approved a declaration of a state of emergency for Western North Carolina related to Tropical Storm Fred which means Federal and State dollars will be flowing into the area. If we qualify the Town of Montreat could be reimburse for repairs up to 100%. Mr. Carmichael has already been in touch with county and state representatives about this matter. Mr. Carmichael also reported that the Planning & Zoning Commission had a very productive meeting this morning. They voted on and approved General Ordinance revisions on septic systems. This matter will be brought before Town Council for approval in October.

Administrative Reports

- Administration This report was given in written format.
- Finance This report was given in written format.
- Planning & Zoning This report was given in written format.
- Police This report was given in written format.
- Public Works and Water This report was given in written format.
- Sanitation This report was given in written format.
- Streets This report was given in written format.

Commissioner Kitty Fouche had a question for Public Works Director Barry Creasman about a failing well. She asked if the failed well will affect water capacity and Mr. Creasman advised that the Town has plenty of capacity. Mr. Creasman also reported that the Texas Road Well A is being repaired and should be back on line soon.

Public Comment

There was no public comment at this time.

Old Business

There was no old business.

New Business

- A. Comprehensive Plan Steering Committee: Mayor Pro Tem Tom Widmer move to approve to refer to the Planning & Zoning Commission the appointment of an eight-person Comprehensive Plan Steering Committee. Commissioner Jane Alexander seconded and a discussion ensued. Mayor Pro Tem Widmer stated that the 2008 Comprehensive Plan Committee was comprised of a nine-person committee including the Town Administrator. Mayor Pro Tem Widmer recommended amending the motion to be a nine-person committee including the Town Administrator. Mayor Pro Tem Widmer also recommended included start and finish dates in the motion due to the time crunch involved with 160D. After a brief discussion on start and finish dates Mayor Pro Tem Widmer moved to approve to refer to the Planning & Zoning Commission the appointment of a nine-member Comprehensive Plan Steering Committee including the Town Administrator to be appointed by October 21, 2021 and to be submitted to Council no later than June 9, 2022. Commissioner Kitty Fouche seconded and the motion carried 4/0.
- B. <u>Budget Amendment #1:</u> Mr. Carmichael advised that these funds are the ARPA Funds that Council had already voted to receive. The funds have been broken down into two budget amendments: \$96,000 in the Administration Department and \$42,633.39 in the Streets Department. The reason monies are being identified for the Administration Department is that Town Staff is working towards a recommendation for using ARPA Funds to purchase new financial software. The remaining monies are being earmarked for Tropical Storm Fred repairs. Commissioner Jane Alexander moved to approve Budget Amendment #1 in the amount of \$96,000.00. Commissioner Alice Lentz seconded and the motion carried 4/0.
- C. <u>Budget Amendment #2:</u> Commissioner Jane Alexander moved to approve Budget Amendment #2 in the amount of \$42,633.39. Commissioner Alice Lentz seconded and the motion carried 4/0.
- D. <u>Greybeard Wall Repairs:</u> Mayor Pro Tem Widmer moved to table this discussion and motion. Commissioner Kitty Fouche seconded. The motion carried 3/1 with Commissioner Jane Alexander voting in opposition of the motion.
- E. <u>Contract Approval for Calvin Trail Road Repairs:</u> Commissioner Alice Lentz moved to approve contract from C&T Paving Inc in the amount of \$7,590.00 for the repairs on Calvin Trail.

 Mayor Pro Tem Widmer seconded the motion. Alex Carmichael advised these repairs were as a result of Tropical Storm Fred. The motion carried 4/0.

Public Comment

There was no Public Comment at this time.

Commissioner Communications

Mayor Helms welcomed Chris Greathouse the new director of the Keystone Scholarship Fund at Montreat College.

Commissioner Alice Lentz advised that April 23, 2022 is the tentative date for the Native Plant Sale and American Chestnut Celebration.

Dates to Remember

- Board of Adjustment September 23, 2021 4:00 9:00 p.m. by Zoom Software and in person attendance at Montreat Town Hall
- Montreat Tree Board September 28, 2021 9:30 a.m. by Zoom Software and in person attendance at Montreat Town Hall
- Montreat Landcare October 6, 2021 9:00 a.m. Allen Building
- Planning & Zoning Commission Meeting October 14, 2021 10:30 a.m. by Zoom Software and in person attendance at Montreat Town Hall
- Town Council Meeting October 14, 2021 7:00 p.m. by Zoom Software and in person attendance at Montreat Town Hall. Public Forum begins at 6:30 p.m.
- Mothreat Tree Board October 26, 2021 9:30 a.m. by Zoom Software and in person attendance at Montreat Town Hall

Closed Session

Commissioner Kitty Fouche moved to enter into Closed Session in accordance with NCGS 143-318.11(a)(3) for attorney-client privilege. Commissioner Alice Lentz seconded and the motion carried 4/0. Town Attorney Susan Taylor Rash was contacted by telephone.

Upon returning to Open Session there was no further business to discuss.

Adjournment

Mayor Pro Tem Widmer moved to adjourn the meeting. Commissioner Jane Alexander seconded and the motion carried 4/0. The meeting was adjourned at 8:02 p.m.

Board of Commissioners Meeting Minutes September 9, 2021

Tim Helms , Mayor	Angie Murphy, Town Clerk

Town of Montreat Board of Commissioners Special Meeting Minutes September 22, 2021 - 4:30 p.m. Town Hall

Board members present: Mayor Tim Helms

Mayor Pro Tem Tom Widmer Commissioner Jane Alexander Commissioner Kent Otto Commissioner Alice Lentz

Board members present via

Zoom: None

<u>Board members absent:</u> Commissioner Kitty Fouche

<u>Town staff present</u>: Alex Carmichael, Town Administrator

Angie Murphy, Town Clerk

Barry Creasman, Public Works Director

Susan Taylor Rash, Town Attorney (by telephone)

Town staff present via Zoom: None

No members of the public were present. Mayor Helms called the meeting to order at 4:30 p.m., and led the group in a moment of silence.

Agenda Approval

Commissioner Alice Lentz moved to approve the agenda as presented. Commissioner Jane Alexander seconded and the motion carried 4/0.

Closed Session

Commissioner Alice Lentz moved to enter into Closed Session in accordance with North Carolina General Statute 143-318.11(3) for attorney consultation. Mayor Pro Tem Tom Widmer seconded and the motion carried 4/0.

Upon returned to Open Session, Mayor Pro Tem Tom Widmer moved to revive consideration of quote as presented in the amount of \$32,500.00 and to authorize the Mayor or Town Administrator to negotiate and sign contract. Commissioner Kent Otto seconded and the motion carried 4/0.

Commissioner Alice Lentz moved to approve quote as presented in the amount of \$32,500.00 and to authorize the Mayor or Town Administrator to negotiate and sign contract. Commissioner Jane

Alexander seconded and the motion carried 4/0.	
Public Commo	<u>ent</u>
There were no public comments at this time.	
<u>Adjournmer</u>	<u>ıt</u>
Mayor Pro Tem Widmer moved to adjourn the meeting. motion carried 4/0. The meeting was adjourned at 4:59	
Tim Helms , Mayor	Angie Murphy, Town Clerk



P. O. Box 423, Montreat, NC 28757 Tel: (828) 669-8002 | Fax: (828) 669-3810 www.townofmontreat.org

ADMINISTRATIVE REPORTS: ADMINISTRATION

Town Administration report for the month of	September	2021
Monthly Statistics	2020	2021
Public Meetings	6	6
Inter-Organizational /Intergovernmental Meetings	3	1
Agendas Prepared	4	5
Minutes Transcribed	4	5
Resolutions Drafted	0	0
Public Records Requests Processed	2	4
Water Bills Processed	674	676
Leak Adjustments	8	4
New Water Accounts Established	3	3
Purchase Orders	71	86
Professional Development Hours	0	10
Sunshine List Messages		16
Website Posts	11	16
Social Media Posts	1	1
Code Red Alerts	0	1
Workers Compensation Claims	0	0

Upcoming Events and Schedule Changes

N/A

Comments

N/A

Staff Communications

N/A



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ADMINISTRATIVE REPORTS: BUILDINGS AND INSPECTIONS

Buildings and Inspections report for the month of September 2021

Monthly Statistics 2020 2021

Building Permits Issued	4	8
Pending Building Permits	0	2
Building Inspections Performed	18	19
Stop Work Orders Issued	0	0
Defective Building Posted	0	0
Denied Building Permits	0	0
Fire Inspections Performed	0	0
Fire Re-Inspections Performed	0	0
Fire Permits Issued	0	0

Comments

Staff Communications



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ADMINISTRATIVE REPORTS: STREETS

Streets Department report for the month of	September , 2021	
Monthly Statistics	2020	2021
Miles of Road Maintained	17	17.12
Miles of New Road Constructed	0	0
Public Trees Removed	4	0
Sand Applied to Roads (tons)	0	0
Ice Melt Applied to Roads (pounds)	0	0
Monthly Fuel Costs	176.96	364.23
Contracted Employee Staff Hours	0	0
Road Closures	1	0

Comments

We have just a few more areas of concern to repair and our patching will be wrapped up for the season. We have completed the repairs to the Arbor lane foot bridge, it is reopened to public traffic. We have also finished making repairs to Calvin Trail which was damaged during Tropical storm Fred. Leaf season is upon us so please be aware of crews in the ditches and roadways. We are also making plans to work on our tree removal list over the next few months.



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ADMINISTRATIVE REPORTS: POLICE DEPARTMENT

Police Department report for the month of	September , 2021		
Monthly Statistics	2020	2021	
Mileage	2,328	2,319	
Dispatched Calls	69	23	
Officer-Initiated Calls	510	574	
Fire Assistance Calls	1	1	
EMS Assistance Calls	5	2	
Motorist/Other Assistance Calls	39	20	
Traffic Stops	46	37	
Parking Issues	3	3	
Burglar Alarm Responses	2	1	
Fire Alarm Responses	0	0	
Residential/Building Checks	393	469	
Ordinance Violations	5	2	
Law Enforcement Agency Assistance Calls	19	9	
Animal Control Calls	2	3	
Larcenies	1	1	
Breaking & Entering Calls	1	2	
Suspicious Person Investigations	11	1	
Suspicious Vehicle Investigations	11	10	
Disturbance Calls	18	8	
Accident Responses	2	1	
Auxiliary Hours Worked (Regular)	32	0	
Auxiliary Hours Worked (Addittional)	60	192	
Truck Turns at Gate	3	5	
MPD Fuel Cost	\$ -	\$0.00	
Professional Development Hours	0	0	
Town Service	536	561	
MRA Service	132	297	
College Service	16	5	

Comments



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ADMINISTRATIVE REPORTS: WATER AND PUBLIC WORKS

Water and Public Works report for the month of September , 2021 $\,$

Monthly Statistics	2020	2021
Calls for Service	64	35
Water Leaks Repaired	2	5
New Water Lines Installed	0	0
Water Meters Read	674	674
Water Meter Replacements	0	0
Gallons of Water Produced	4083995	4,459,055
Monthly Fuel Cost	140.02	\$ 283.94
Hours Pumped (11 wells combined)	2153	2,005

Comments

We are continuing to keep our hydrant flushing going until weather no longer permits. We are also setting plans in place to start changing water meters to see if we can help assist in correcting some of the water billing issues.



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ADMINISTRATIVE REPORTS: SANITATION

Sanitation Department report for the month of	September , 2021		
Monthly Statistics	2020	2021	
Tons of Curbside Trash Collected	28.26	29.02	
Pay-As-You-Throw Trash Bags Collected	0	61	
Tons of Curbside Recycling Collected	5.14	4.91	
Pay-As-You-Throw Recycling Bags Collected	0	53	
Cardboard Recycling Collected	0.82	0.86	
Unique Curbside Sanitation Stops	0	1,549	
Bagged Leaf Pickup	0	59.00	
Brush Pickup (cubic yards)	0	5 Loads	
Hauling Fees	2179.36	\$2,649.95	
Tipping Fees	2292	\$1,401.36	
Dumpster Rental Fees	203.92	\$203.92	
Sanitation Fuel	186.39	\$ 165.71	

Comments:

Please remember to tie trash and recycle bags and to also break down cardboard.



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ADMINISTRATIVE REPORTS: ZONING ADMINISTRATION

Zonning Administration report for the month of September , 2021 $\,$

Monthly Statistics	2020	2021
Approved Zoning Permits	0	2
Denied Zoning Permits	0	0
Pending Zoning Permits	0	1
Variance/Interpretation Granted	1	1
Conditional Use Permits Granted	0	0
Permit Extensions Granted	0	0
Sign Permits Issued	0	0
Notices of Violation	0	0

Comments

Date of Deposit	Jul-20	Jul-21 % +	/-	Aug-20	Aug-21 %	% +/-	Sep-20	Sep-21 %	% +/-	Oct-20	Oct-21
AdVal/RMV (Includes Sp Asses	1,392.91 s&Ded Fees)	2,920.94	52%	1,017.11	3,457.81	71%	46,660.36	106,638.16	56%	116,236.34	
Sales	28,659.10	40,374.75	29%	31,023.08	41,390.38	25%	36,448.63	45,270.46	19%	35,569.11	
Solid Waste (Quarterly)				163.22	179.40	9%					
Utility Fran (Quarterly)							17,308.49	18,360.31	6%		
Wine/Beer (Annual-May)											
	eived the month after the										

Sales Tax is received three months after the tax is collected

AUGUST 2020 - MONTH 2 OF FISCAL YEAR 2020-2021

YTD

YTD

REVENUES

Fund	Fund #	Budget	Budget	Collected	Difference
GENERAL FUND	10	1,775,072.00	295,845.33	156,854.58	(138,990.75)
WATER FUND	30	311,250.00	51,875.00	51,780.09	(94.91)
TOTAL REVENUES GENERAL & WATER	FUNDS	2,086,322.00	347,720.33	208,634.67	(139,085.66)
EXPENSES					
EXI ENGES			YTD		
Dept Name	Fund #	Budget	Budget	YTD Exp	Difference
GOVERNING BODY	10	53,562.00	8,927.00	5,420.65	3,506.35
ADMINISTRATION	10	455,165.00	75,860.83	78,476.52	(2,615.69)
PUBLIC BUILDINGS	10	99,577.00	16,596.17	58,843.49	(42,247.32)
POLICE	10	443,873.00	73,978.83	65,335.41	8,643.42
BUILDING AND ZONING	10	76,310.00	12,718.33	1,112.05	11,606.28
PUBLIC WORKS	10	108,404.00	18,067.33	14,380.08	3,687.25
STREET	10	252,346.00	42,057.67	24,965.95	17,091.72
SANITATION	10	122,982.00	20,497.00	18,606.72	1,890.28
ENVIRON,CONS,REC	10	22,100.00	3,683.33	875.00	2,808.33
TOTAL EXPENSES GENERAL FO	JND	1,634,319.00	272,386.50	268,015.87	4,370.63
			YTD		
Dept Name	Fund #	Budget	Budget	YTD Exp	Difference
WATER	30	311,250.00	51,875.00	8,951.28	42,923.72
TOTAL EXPENSES WATER FO	JND	311,250.00	51,875.00	8,951.28	42,923.72
TOTAL EXPENSES GENERAL & WATER F	UNDS	\$1,945,569.00	\$324,261.50	\$276,967.15	\$47,294.35
GENERAL FUND INCOME/LOSS -	YTD		(\$111,161.29)		
WATER FUND INCOME/LOSS - YTD			\$42,828.81		
NET INCOME - YTD 2	2020	-	(\$68,332.48)		

SPECIAL PROJECTS						
				Amount		
			This Month	Spent	%	
Project	Fund #	Budget	Actual	To Date	Spent	
TOWN HALL	13	2,188,827.67	0.00	1,942,695.76	88.76%	
PUBLIC WORKS BLDG	14	403,888.86	21,470.66	376,220.87	93.15%	
FEMA-GREYBEARD	15	218,232.00	0.00	238,359.95	109.22%	
FEMA-TEXAS ROAD	16	50,000.00	0.00	38,071.55	76.14%	
FEMA-PROVIDENCE TERR	17	21,000.00	0.00	15,683.00	74.68%	
FEMA-CALVIN TRAIL	20	30,000.00	0.00	13,490.57	44.97%	
FEMA-CULVERT PROJECT	21	39,800.00	0.00	39,274.83	98.68%	
FEMA-DEBRIS PROJECTS	22	3,200.00	0.00	0.00	0.00%	
FEMA-URBAN FORESTRY 2018	23	10,000.00	0.00	841.28	8.41%	
FEMA-URBAN FORESTRY 2019	24	10,114.00	0.00	2,352.41	23.26%	
FEMA-MISC	25	59,953.00	0.00	11,290.00	18.83%	
LANDCARE	26	750.00	0.00	49.95	6.66%	
TOTAL SPECIAL PROJECTS	N/A	\$ 3,035,765.53	\$ 21,470.66	\$ 2,678,330.17	88.23%	

AUGUST 2021 - MONTH 2 OF FISCAL YEAR 2021-2022

REVENUES

REVENUES					
			YTD	YTD	
Fund	Fund #	Budget	Budget	Collected	Difference
GENERAL FUND	10	1,810,952.00	301,825.33	12,627.50	(289,197.83)
WATER FUND	30_	344,041.00	57,340.17	58,597.73	1,257.56
TOTAL REVENUES GENERAL & WATER FUNDS		2,154,993.00	359,165.50	71,225.23	(287,940.27)
EXPENSES					
EXTENSES			YTD		
Dept Name	Fund #	Budget	Budget	YTD Exp	Difference
GOVERNING BODY	10	50,471.00	8,411.83	5,429.27	2,982.56
ADMINISTRATION	10	446,567.00	74,427.83	78,189.08	(3,761.25)
PUBLIC BUILDINGS	10	138,557.00	23,092.83	22,595.09	497.74
POLICE	10	438,373.00	73,062.17	64,720.62	8,341.55
BUILDING AND ZONING	10	107,506.00	17,917.67	5,292.50	12,625.17
PUBLIC WORKS	10	109,020.00	18,170.00	17,405.18	764.82
STREET	10	395,462.00	65,910.33	30,109.80	35,800.53
SANITATION	10	102,096.00	17,016.00	20,682.97	(3,666.97)
ENVIRON,CONS,REC	10	22,900.00	3,816.67	337.96	3,478.71
TOTAL EXPENSES GENERAL FUNI)	1,810,952.00	301,825.33	244,762.47	57,062.86
			YTD		
Dept Name	Fund #	Budget	Budget	YTD Exp	Difference
WATER	30	344,041.00	57,340.17	29,236.90	28,103.27
TOTAL EXPENSES WATER FUNI	_	344,041.00	57,340.17	29,236.90	28,103.27
TOTAL EXPENSES GENERAL & WATER FUN	DS _	\$2,154,993.00	\$359,165.50	\$273,999.37	\$85,166.13
GENERAL FUND INCOME/LOSS - YTD			(\$232,134.97)		

GENERAL FUND INCOME/LOSS - YTD
WATER FUND INCOME/LOSS - YTD
NET INCOME - YTD 2022

\$29,360.83 (\$202,774.14)

SPECIAL PROJECTS							
				Amount			
			This Month	Spent	%		
Project	Fund #	Budget	Actual	To Date	Spent		
TOWN HALL	13	2,294,425.77	0.00	2,222,293.91	96.86%		
PUBLIC WORKS BLDG	14	403,888.86	0.00	396,138.50	98.08%		
FEMA-GREYBEARD	15	218,232.00	0.00	242,684.30	111.20%		
FEMA-TEXAS ROAD	16	50,000.00	0.00	38,071.55	76.14%		
FEMA-PROVIDENCE TERR	17	21,000.00	0.00	15,683.00	74.68%		
FEMA-CALVIN TRAIL	20	30,000.00	0.00	13,490.57	44.97%		
FEMA-CULVERT PROJECT	21	39,800.00	0.00	39,274.83	98.68%		
FEMA-DEBRIS PROJECTS	22	3,200.00	0.00	0.00	0.00%		
FEMA-URBAN FORESTRY 2018	23	10,000.00	0.00	841.28	8.41%		
FEMA-URBAN FORESTRY 2019	24	10,114.00	0.00	2,352.41	23.26%		
FEMA-MISC	25	183,943.00	4,668.52	55,885.03	30.38%		
LANDCARE	26	750.00	0.00	49.95	6.66%		
CARES ACT GRANT	27	9,697.06	0.00	3,962.04	40.86%		
TOTAL SPECIAL PROJECTS		\$ 3,275,050.69	\$ 4,668.52	\$ 3,030,727.37	92.54%		



P. O. Box 423, Montreat, NC 28757 Tel: (828) 669-8002 | Fax: (828) 669-3810 www.townofmontreat.org

TOWN OF MONTREAT BOARD OF COMMISSIONERS REQUEST FOR OCTOBER 14, 2021

SUBJECT: Municipal Finance Software Update

AGENDA INFORMATION:

Agenda Location: Old Business

Item Number: A

Department: Administration
Contact: Alex Carmichael
Presenter: Alex Carmichael

BRIEF SUMMARY:

In December of 2019, The Town of Montreat issued a Request for Proposal (RFP) for a Municipal Finance Software Update and received two responsive bids. Both bids significantly exceeded budgeted funds allocated for that year and the Commission voted to defer consideration of the project. Since that time the Town has been awarded American Rescue Plan Act (ARPA) funds in the amount of \$277,266.78 - \$138,633 of which is for revenue replacement in this year and can be spent on virtually any Town project.

Staff recommends using \$80,716 of the ARPA funds to pay for a Municipal Finance Software Update. A motion to reconsider is not necessary due to the fact that it is has been deferred more than 100 days.

RECOMMENDED MOTION AND REQUESTED ACTIONS:

- 1. Move to award the bid for a Municipal Finance Software Update to Tyler Technologies.
- 2. Move to approve the contract with Tyler Technologies in the amount of \$80,716 and to authorize the Mayor to sign and execute said contract.

FUNDING SOURCE:

28-10-4200-450 Administration - Contracted Services

ATTACHMENTS:

Tyler Technologies contract

STAFF COMMENTS AND RECOMMENDATIONS:

In 2019 the Town published a request for proposals (RFP) for municipal finance software. In 2020 the Town received five bids in response to the RFP. All of the bids' total quotes came in over budget. A team of 3 people, including the Town Administrator, the Town Finance Officer, and the Town Clerk, evaluated the bids and found that three bids were non-responsive (meaning that they did not include critical features or abilities identified in the RFP.) Of the two remaining bids, Tyler Technologies was evaluated as the highest, and the team recommended the bid be awarded to them. However, due to the cost of the project the Board of Commissioners voted to defer consideration in February 2020.

The Commission identified the software update as a priority need through the Capital Improvement Plan, but the project has been deferred due to a lack of funding until now. Since the Town has been awarded \$138,633 in revenue replacement ARPA funds for this year, the municipal software update is now feasible.

Though the revenue replacement ARPA funds are not required to be spent on approved projects, the Tyler Software package will meet certain ARPA goals. For one, it will increase the cyber security of Town functions. Two, it will replace the aging water billing system. And three, it will allow for a higher capacity and functionality in financial reporting, which are required in the ARPA program.

Staff recommends awarding the bid to Tyler Technologies, and approving the contract as presented.



SOFTWARE AS A SERVICE AGREEMENT

This Software as a Service Agreement is made between Tyler Technologies, Inc. and Client.

WHEREAS, Client selected Tyler to provide certain products and services set forth in the Investment Summary, including providing Client with access to Tyler's proprietary software products, and Tyler desires to provide such products and services under the terms of this Agreement;

NOW THEREFORE, in consideration of the foregoing and of the mutual covenants and promises set forth in this Agreement, Tyler and Client agree as follows:

SECTION A – DEFINITIONS

- "Agreement" means this Software as a Service Agreement.
- "Business Travel Policy" means our business travel policy. A copy of our current Business Travel Policy is attached as Schedule 1 to Exhibit B.
- "Client" means the Town of Montreat, North Carolina.
- "Data" means your data necessary to utilize the Tyler Software.
- "Data Storage Capacity" means the contracted amount of storage capacity for your Data identified in the Investment Summary.
- "Defect" means a failure of the Tyler Software to substantially conform to the functional descriptions set forth in our written proposal to you, or their functional equivalent. Future functionality may be updated, modified, or otherwise enhanced through our maintenance and support services, and the governing functional descriptions for such future functionality will be set forth in our then-current Documentation.
- "Defined Users" means the number of users that are authorized to use the SaaS Services. The
 Defined Users for the Agreement are as identified in the Investment Summary. If Exhibit A
 contains EnerGov labeled software, defined users mean the maximum number of named users
 that are authorized to use the EnerGov labeled modules as indicated in the Investment
 Summary.
- "Developer" means a third party who owns the intellectual property rights to Third Party Software.
- "Documentation" means any online or written documentation related to the use or functionality of the Tyler Software that we provide or otherwise make available to you, including instructions, user guides, manuals and other training or self-help documentation.
- "Effective Date" means the date by which both your and our authorized representatives have signed the Agreement.
- "Force Majeure" means an event beyond the reasonable control of you or us, including, without limitation, governmental action, war, riot or civil commotion, fire, natural disaster, or any other cause that could not with reasonable diligence be foreseen or prevented by you or us.
- "Investment Summary" means the agreed upon cost proposal for the products and services attached as Exhibit A.



- "Invoicing and Payment Policy" means the invoicing and payment policy. A copy of our current Invoicing and Payment Policy is attached as Exhibit B.
- "Order Form" means an ordering document that includes a quote or investment summary and specifying the items to be provided by Tyler to Client, including any addenda and supplements thereto.
- "SaaS Fees" means the fees for the SaaS Services identified in the Investment Summary.
- "SaaS Services" means software as a service consisting of system administration, system management, and system monitoring activities that Tyler performs for the Tyler Software, and includes the right to access and use the Tyler Software, receive maintenance and support on the Tyler Software, including Downtime resolution under the terms of the SLA, and Data storage and archiving. SaaS Services do not include support of an operating system or hardware, support outside of our normal business hours, or training, consulting or other professional services.
- "SLA" means the service level agreement. A copy of our current SLA is attached hereto as Exhibit C.
- "Statement of Work" means the industry standard implementation plan describing how our professional services will be provided to implement the Tyler Software, and outlining your and our roles and responsibilities in connection with that implementation. The Statement of Work is attached as Exhibit F.
- "Support Call Process" means the support call process applicable to all of our customers who have licensed the Tyler Software. A copy of our current Support Call Process is attached as Schedule 1 to Exhibit C.
- "Third Party Hardware" means the third party hardware, if any, identified in the Investment Summary.
- "Third Party Products" means the Third Party Software and Third Party Hardware.
- "Third Party Services" means the third party services, if any, identified in the Investment Summary.
- "Third Party Software" means the third party software, if any, identified in the Investment Summary.
- "Third Party Terms" means, if any, the end user license agreement(s) or similar terms for the Third Party Products or other parties' products or services, as applicable.
- "Tyler" means Tyler Technologies, Inc., a Delaware corporation.
- "Tyler Software" means our proprietary software, including any integrations, custom modifications, and/or other related interfaces identified in the Investment Summary and licensed by us to you through this Agreement.
- "we", "us", "our" and similar terms mean Tyler.
- "you" and similar terms mean Client.

SECTION B – SAAS SERVICES

1. Rights Granted. We grant to you the non-exclusive, non-assignable limited right to use the SaaS Services solely for your internal business purposes for the number of Defined Users only. The Tyler Software will be made available to you according to the terms of the SLA. You acknowledge that we have no delivery obligations and we will not ship copies of the Tyler Software as part of the SaaS Services. You may use the SaaS Services to access updates and enhancements to the Tyler Software, as further described in Section C(9). The foregoing notwithstanding, to the extent we have sold you perpetual licenses for Tyler Software, if and listed in the Investment Summary, for which you are receiving SaaS Services, your rights to use such Tyler Software are perpetual, subject to the terms



- and conditions of this Agreement including, without limitation, Section B(4). We will make any such software available to you for download.
- 2. <u>SaaS Fees</u>. You agree to pay us the SaaS Fees. Those amounts are payable in accordance with our Invoicing and Payment Policy. The SaaS Fees are based on the number of Defined Users and amount of Data Storage Capacity. You may add additional users or additional data storage capacity on the terms set forth in Section H(1). In the event you regularly and/or meaningfully exceed the Defined Users or Data Storage Capacity, we reserve the right to charge you additional fees commensurate with the overage(s).

3. Ownership.

- 3.1 We retain all ownership and intellectual property rights to the SaaS Services, the Tyler Software, and anything developed by us under this Agreement. You do not acquire under this Agreement any license to use the Tyler Software in excess of the scope and/or duration of the SaaS Services.
- 3.2 The Documentation is licensed to you and may be used and copied by your employees for internal, non-commercial reference purposes only.
- 3.3 You retain all ownership and intellectual property rights to the Data. You expressly recognize that except to the extent necessary to carry out our obligations contained in this Agreement, we do not create or endorse any Data used in connection with the SaaS Services.
- 4. Restrictions. You may not: (a) make the Tyler Software or Documentation resulting from the SaaS Services available in any manner to any third party for use in the third party's business operations; (b) modify, make derivative works of, disassemble, reverse compile, or reverse engineer any part of the SaaS Services; (c) access or use the SaaS Services in order to build or support, and/or assist a third party in building or supporting, products or services competitive to us; or (d) license, sell, rent, lease, transfer, assign, distribute, display, host, outsource, disclose, permit timesharing or service bureau use, or otherwise commercially exploit or make the SaaS Services, Tyler Software, or Documentation available to any third party other than as expressly permitted by this Agreement.
- 5. <u>Software Warranty</u>. We warrant that the Tyler Software will perform without Defects during the term of this Agreement. If the Tyler Software does not perform as warranted, we will use all reasonable efforts, consistent with industry standards, to cure the Defect in accordance with the maintenance and support process set forth in Section C(9), below, the SLA and our then current Support Call Process.

6. SaaS Services.

6.1 Our SaaS Services are audited at least yearly in accordance with the AICPA's Statement on Standards for Attestation Engagements ("SSAE") No. 18. We have attained, and will maintain, SOC 1 and SOC 2 compliance, or its equivalent, for so long as you are timely paying for SaaS Services. The scope of audit coverage varies for some Tyler Software solutions. Upon execution of a mutually agreeable Non-Disclosure Agreement ("NDA"), we will provide you with a summary of our compliance report(s) or its equivalent. Every year thereafter, for so long as the NDA is in effect and in which you make a written request, we will provide that same information. If our SaaS Services are provided using a 3rd party data center, we will provide



available compliance reports for that data center.

- 6.2 You will be hosted on shared hardware in a Tyler data center or in a third-party data center. In either event, databases containing your Data will be dedicated to you and inaccessible to our other customers.
- 6.3 Our Tyler data centers have fully-redundant telecommunications access, electrical power, and the required hardware to provide access to the Tyler Software in the event of a disaster or component failure. In the event of a data center failure, we reserve the right to employ our disaster recovery plan for resumption of the SaaS Services. In that event, we commit to a Recovery Point Objective ("RPO") of 24 hours and a Recovery Time Objective ("RTO") of 24 hours. RPO represents the maximum duration of time between the most recent recoverable copy of your hosted Data and subsequent data center failure. RTO represents the maximum duration of time following data center failure within which your access to the Tyler Software must be restored.
- 6.4 We conduct annual penetration testing of either the production network and/or web application to be performed. We will maintain industry standard intrusion detection and prevention systems to monitor malicious activity in the network and to log and block any such activity. We will provide you with a written or electronic record of the actions taken by us in the event that any unauthorized access to your database(s) is detected as a result of our security protocols. We will undertake an additional security audit, on terms and timing to be mutually agreed to by the parties, at your written request. You may not attempt to bypass or subvert security restrictions in the SaaS Services or environments related to the Tyler Software. Unauthorized attempts to access files, passwords or other confidential information, and unauthorized vulnerability and penetration test scanning of our network and systems (hosted or otherwise) is prohibited without the prior written approval of our IT Security Officer.
- 6.5 We test our disaster recovery plan on an annual basis. Our standard test is not client-specific. Should you request a client-specific disaster recovery test, we will work with you to schedule and execute such a test on a mutually agreeable schedule. At your written request, we will provide test results to you within a commercially reasonable timeframe after receipt of the request.
- 6.6 We will be responsible for importing back-up and verifying that you can log-in. You will be responsible for running reports and testing critical processes to verify the returned Data.
- 6.7 We provide secure Data transmission paths between each of your workstations and our servers.
- 6.8 Tyler data centers are accessible only by authorized personnel with a unique key entry. All other visitors to Tyler data centers must be signed in and accompanied by authorized personnel. Entry attempts to the data center are regularly audited by internal staff and external auditors to ensure no unauthorized access.
- 6.9 Where applicable with respect to our applications that take or process card payment data, we are responsible for the security of cardholder data that we possess, including functions relating to storing, processing, and transmitting of the cardholder data and affirm that, as of the Effective Date, we comply with applicable requirements to be considered PCI DSS compliant and



have performed the necessary steps to validate compliance with the PCI DSS. We agree to supply the current status of our PCI DSS compliance program in the form of an official Attestation of Compliance, which can be found at https://www.tylertech.com/about-us/compliance, and in the event of any change in our status, will comply with applicable notice requirements.

SECTION C – PROFESSIONAL SERVICES

- 1. <u>Professional Services</u>. We will provide you the various implementation-related services itemized in the Investment Summary and described in the Statement of Work.
- 2. Professional Services Fees. You agree to pay us the professional services fees in the amounts set forth in the Investment Summary. Those amounts are payable in accordance with our Invoicing and Payment Policy. You acknowledge that the fees stated in the Investment Summary are good-faith estimates of the amount of time and materials required for your implementation. We will bill you the actual fees incurred based on the in-scope services provided to you. Any discrepancies in the total values set forth in the Investment Summary will be resolved by multiplying the applicable hourly rate by the quoted hours.
- 3. Additional Services. The Investment Summary contains, and the Statement of Work describes, the scope of services and related costs (including programming and/or interface estimates) required for the project based on our understanding of the specifications you supplied. If additional work is required, or if you use or request additional services, we will provide you with an addendum or change order, as applicable, outlining the costs for the additional work. The price quotes in the addendum or change order will be valid for thirty (30) days from the date of the quote.
- 4. <u>Cancellation</u>. If travel is required, we will make all reasonable efforts to schedule travel for our personnel, including arranging travel reservations, at least two (2) weeks in advance of commitments. Therefore, if you cancel services less than two (2) weeks in advance (other than for Force Majeure or breach by us), you will be liable for all (a) non-refundable expenses incurred by us on your behalf, and (b) daily fees associated with cancelled professional services if we are unable to reassign our personnel. We will make all reasonable efforts to reassign personnel in the event you cancel within two (2) weeks of scheduled commitments.
- 5. <u>Services Warranty</u>. We will perform the services in a professional, workmanlike manner, consistent with industry standards. In the event we provide services that do not conform to this warranty, we will re-perform such services at no additional cost to you.
- 6. <u>Site Access and Requirements</u>. At no cost to us, you agree to provide us with full and free access to your personnel, facilities, and equipment as may be reasonably necessary for us to provide implementation services, subject to any reasonable security protocols or other written policies provided to us as of the Effective Date, and thereafter as mutually agreed to by you and us.
- 7. <u>Background Checks</u>. For at least the past twelve (12) years, all of our employees have undergone criminal background checks prior to hire. All employees sign our confidentiality agreement and security policies.



- 8. <u>Client Assistance</u>. You acknowledge that the implementation of the Tyler Software is a cooperative process requiring the time and resources of your personnel. You agree to use all reasonable efforts to cooperate with and assist us as may be reasonably required to meet the agreed upon project deadlines and other milestones for implementation. This cooperation includes at least working with us to schedule the implementation-related services outlined in this Agreement. We will not be liable for failure to meet any deadlines and milestones when such failure is due to Force Majeure or to the failure by your personnel to provide such cooperation and assistance (either through action or omission).
- Maintenance and Support. For so long as you timely pay your SaaS Fees according to the Invoicing and Payment Policy, then in addition to the terms set forth in the SLA and the Support Call Process, we will:
 - 9.1 perform our maintenance and support obligations in a professional, good, and workmanlike manner, consistent with industry standards, to resolve Defects in the Tyler Software (subject to any applicable release life cycle policy);
 - 9.2 provide support during our established support hours;
 - 9.3 maintain personnel that are sufficiently trained to be familiar with the Tyler Software and Third Party Software, if any, in order to provide maintenance and support services;
 - 9.4 make available to you all releases to the Tyler Software (including updates and enhancements) that we make generally available without additional charge to customers who have a maintenance and support agreement in effect; and
 - 9.5 provide non-Defect resolution support of prior releases of the Tyler Software in accordance with any applicable release life cycle policy.

We will use all reasonable efforts to perform support services remotely. Currently, we use a third-party secure unattended connectivity tool called Bomgar, as well as GotoAssist by Citrix. Therefore, you agree to maintain a high-speed internet connection capable of connecting us to your PCs and server(s). You agree to provide us with a login account and local administrative privileges as we may reasonably require to perform remote services. We will, at our option, use the secure connection to assist with proper diagnosis and resolution, subject to any reasonably applicable security protocols. If we cannot resolve a support issue remotely, we may be required to provide onsite services. In such event, we will be responsible for our travel expenses, unless it is determined that the reason onsite support was required was a reason outside our control. Either way, you agree to provide us with full and free access to the Tyler Software, working space, adequate facilities within a reasonable distance from the equipment, and use of machines, attachments, features, or other equipment reasonably necessary for us to provide the maintenance and support services, all at no charge to us. We strongly recommend that you also maintain your VPN for backup connectivity purposes.

For the avoidance of doubt, SaaS Fees do not include the following services: (a) onsite support (unless Tyler cannot remotely correct a Defect in the Tyler Software, as set forth above); (b) application design; (c) other consulting services; or (d) support outside our normal business hours as listed in our then-current Support Call Process. Requested services such as those outlined in this section will be billed to you on a time and materials basis at our then current rates. You must request those services with at



least one (1) weeks' advance notice.

SECTION D – THIRD PARTY PRODUCTS

- 1. <u>Third Party Hardware</u>. We will sell, deliver, and install onsite the Third Party Hardware, if you have purchased any, for the price set forth in the Investment Summary. Those amounts are payable in accordance with our Invoicing and Payment Policy.
- 2. <u>Third Party Software</u>. As part of the SaaS Services, you will receive access to the Third Party Software and related documentation for internal business purposes only. Your rights to the Third Party Software will be governed by the Third Party Terms.
- 3. Third Party Products Warranties.
 - 3.1 We are authorized by each Developer to grant access to the Third Party Software.
 - 3.2 The Third Party Hardware will be new and unused, and upon payment in full, you will receive free and clear title to the Third Party Hardware.
 - 3.3 You acknowledge that we are not the manufacturer of the Third Party Products. We do not warrant or guarantee the performance of the Third Party Products. However, we grant and pass through to you any warranty that we may receive from the Developer or supplier of the Third Party Products.
- 4. <u>Third Party Services</u>. If you have purchased Third Party Services, those services will be provided independent of Tyler by such third-party at the rates set forth in the Investment Summary and in accordance with our Invoicing and Payment Policy.

SECTION E - INVOICING AND PAYMENT; INVOICE DISPUTES

- 1. <u>Invoicing and Payment</u>. We will invoice you the SaaS Fees and fees for other professional services in the Investment Summary per our Invoicing and Payment Policy, subject to Section E(2).
- 2. Invoice Disputes. If you believe any delivered software or service does not conform to the warranties in this Agreement, you will provide us with written notice within thirty (30) days of your receipt of the applicable invoice. The written notice must contain reasonable detail of the issues you contend are in dispute so that we can confirm the issue and respond to your notice with either a justification of the invoice, an adjustment to the invoice, or a proposal addressing the issues presented in your notice. We will work with you as may be necessary to develop an action plan that outlines reasonable steps to be taken by each of us to resolve any issues presented in your notice. You may withhold payment of the amount(s) actually in dispute, and only those amounts, until we complete the action items outlined in the plan. If we are unable to complete the action items outlined in the action plan because of your failure to complete the items agreed to be done by you, then you will remit full payment of the invoice. We reserve the right to suspend delivery of all SaaS Services, including maintenance and support services, if you fail to pay an invoice not disputed as described above within fifteen (15) days of notice of our intent to do so.



SECTION F – TERM AND TERMINATION

- 1. <u>Term</u>. The initial term of this Agreement is equal to the number of years indicated for SaaS Services in Exhibit A, commencing on the first day of the first month following the Effective Date, unless earlier terminated as set forth below. If no duration is indicated in Exhibit A, the initial term is one (1) year. Upon expiration of the initial term, this Agreement will renew automatically for additional one (1) year renewal terms at our then-current SaaS Fees unless terminated in writing by either party at least sixty (60) days prior to the end of the then-current renewal term. Your right to access or use the Tyler Software and the SaaS Services will terminate at the end of this Agreement.
- 2. <u>Termination</u>. This Agreement may be terminated as set forth below. In the event of termination, you will pay us for all undisputed fees and expenses related to the software, products, and/or services you have received, or we have incurred or delivered, prior to the effective date of termination. Disputed fees and expenses in all terminations other than your termination for cause must have been submitted as invoice disputes in accordance with Section E(2).
 - 2.1 Failure to Pay SaaS Fees. You acknowledge that continued access to the SaaS Services is contingent upon your timely payment of SaaS Fees. If you fail to timely pay the SaaS Fees, we may discontinue the SaaS Services and deny your access to the Tyler Software. We may also terminate this Agreement if you don't cure such failure to pay within forty-five (45) days of receiving written notice of our intent to terminate.
 - 2.2 <u>For Cause</u>. If you believe we have materially breached this Agreement, you will invoke the Dispute Resolution clause set forth in Section H(3). You may terminate this Agreement for cause in the event we do not cure, or create a mutually agreeable action plan to address, a material breach of this Agreement within the thirty (30) day window set forth in Section H(3).
 - 2.3 <u>Force Majeure</u>. Either party has the right to terminate this Agreement if a Force Majeure event suspends performance of the SaaS Services for a period of forty-five (45) days or more.
 - 2.4 <u>Lack of Appropriations</u>. If you should not appropriate or otherwise make available funds sufficient to utilize the SaaS Services, you may unilaterally terminate this Agreement upon thirty (30) days written notice to us. You will not be entitled to a refund or offset of previously paid, but unused SaaS Fees. You agree not to use termination for lack of appropriations as a substitute for termination for convenience.

SECTION G – INDEMNIFICATION, LIMITATION OF LIABILITY AND INSURANCE

- 1. <u>Intellectual Property Infringement Indemnification</u>.
 - 1.1 We will defend you against any third party claim(s) that the Tyler Software or Documentation infringes that third party's patent, copyright, or trademark, or misappropriates its trade secrets, and will pay the amount of any resulting adverse final judgment (or settlement to which we consent). You must notify us promptly in writing of the claim and give us sole control over its defense or settlement. You agree to provide us with reasonable assistance, cooperation, and information in defending the claim at our expense.



- 1.2 Our obligations under this Section G(1) will not apply to the extent the claim or adverse final judgment is based on your use of the Tyler Software in contradiction of this Agreement, including with non-licensed third parties, or your willful infringement.
- 1.3 If we receive information concerning an infringement or misappropriation claim related to the Tyler Software, we may, at our expense and without obligation to do so, either: (a) procure for you the right to continue its use; (b) modify it to make it non-infringing; or (c) replace it with a functional equivalent, in which case you will stop running the allegedly infringing Tyler Software immediately. Alternatively, we may decide to litigate the claim to judgment, in which case you may continue to use the Tyler Software consistent with the terms of this Agreement.
- 1.4 If an infringement or misappropriation claim is fully litigated and your use of the Tyler Software is enjoined by a court of competent jurisdiction, in addition to paying any adverse final judgment (or settlement to which we consent), we will, at our option, either: (a) procure the right to continue its use; (b) modify it to make it non-infringing; or (c) replace it with a functional equivalent. This section provides your exclusive remedy for third party copyright, patent, or trademark infringement and trade secret misappropriation claims.

2. General Indemnification.

- 2.1 We will indemnify and hold harmless you and your agents, officials, and employees from and against any and all third-party claims, losses, liabilities, damages, costs, and expenses (including reasonable attorney's fees and costs) for (a) personal injury or property damage to the extent caused by our negligence or willful misconduct; or (b) our violation of PCI-DSS requirements or a law applicable to our performance under this Agreement. You must notify us promptly in writing of the claim and give us sole control over its defense or settlement. You agree to provide us with reasonable assistance, cooperation, and information in defending the claim at our expense.
- 2.2 To the extent permitted by applicable law, you will indemnify and hold harmless us and our agents, officials, and employees from and against any and all third-party claims, losses, liabilities, damages, costs, and expenses (including reasonable attorney's fees and costs) for personal injury or property damage to the extent caused by your negligence or willful misconduct; or (b) your violation of a law applicable to your performance under this Agreement. We will notify you promptly in writing of the claim and will give you sole control over its defense or settlement. We agree to provide you with reasonable assistance, cooperation, and information in defending the claim at your expense.
- 3. <u>DISCLAIMER</u>. EXCEPT FOR THE EXPRESS WARRANTIES PROVIDED IN THIS AGREEMENT AND TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, WE HEREBY DISCLAIM ALL OTHER WARRANTIES AND CONDITIONS, WHETHER EXPRESS, IMPLIED, OR STATUTORY, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES, DUTIES, OR CONDITIONS OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.
- 4. <u>LIMITATION OF LIABILITY</u>. EXCEPT AS OTHERWISE EXPRESSLY SET FORTH IN THIS AGREEMENT, OUR LIABILITY FOR DAMAGES ARISING OUT OF THIS AGREEMENT, WHETHER BASED ON A THEORY OF CONTRACT OR TORT, INCLUDING NEGLIGENCE AND STRICT LIABILITY, SHALL BE LIMITED TO YOUR ACTUAL DIRECT DAMAGES, NOT TO EXCEED (A) DURING THE INITIAL TERM, AS SET FORTH



IN SECTION F(1), TOTAL FEES PAID AS OF THE TIME OF THE CLAIM; OR (B) DURING ANY RENEWAL TERM, THE THEN-CURRENT ANNUAL SAAS FEES PAYABLE IN THAT RENEWAL TERM. THE PARTIES ACKNOWLEDGE AND AGREE THAT THE PRICES SET FORTH IN THIS AGREEMENT ARE SET IN RELIANCE UPON THIS LIMITATION OF LIABILITY AND TO THE MAXIMUM EXTENT ALLOWED UNDER APPLICABLE LAW, THE EXCLUSION OF CERTAIN DAMAGES, AND EACH SHALL APPLY REGARDLESS OF THE FAILURE OF AN ESSENTIAL PURPOSE OF ANY REMEDY. THE FOREGOING LIMITATION OF LIABILITY SHALL NOT APPLY TO CLAIMS THAT ARE SUBJECT TO SECTIONS G(1) AND G(2).

- 5. EXCLUSION OF CERTAIN DAMAGES. TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, IN NO EVENT SHALL WE BE LIABLE FOR ANY SPECIAL, INCIDENTAL, PUNITIVE, INDIRECT, OR CONSEQUENTIAL DAMAGES WHATSOEVER, EVEN IF WE HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 6. Insurance. During the course of performing services under this Agreement, we agree to maintain the following levels of insurance: (a) Commercial General Liability of at least \$1,000,000; (b) Automobile Liability of at least \$1,000,000; (c) Professional Liability of at least \$1,000,000; (d) Workers Compensation complying with applicable statutory requirements; and (e) Excess/Umbrella Liability of at least \$5,000,000. We will add you as an additional insured to our Commercial General Liability and Automobile Liability policies, which will automatically add you as an additional insured to our Excess/Umbrella Liability policy as well. We will provide you with copies of certificates of insurance upon your written request.

SECTION H – GENERAL TERMS AND CONDITIONS

- Additional Products and Services. You may purchase additional products and services at the rates set forth in the Investment Summary for twelve (12) months from the Effective Date by executing a mutually agreed addendum. If no rate is provided in the Investment Summary, or those twelve (12) months have expired, you may purchase additional products and services at our then-current list price, also by executing a mutually agreed addendum. The terms of this Agreement will control any such additional purchase(s), unless otherwise specifically provided in the addendum.
- 2. Optional Items. Pricing for any listed optional products and services in the Investment Summary will be valid for twelve (12) months from the Effective Date.
- 3. <u>Dispute Resolution</u>. You agree to provide us with written notice within thirty (30) days of becoming aware of a dispute. You agree to cooperate with us in trying to reasonably resolve all disputes, including, if requested by either party, appointing a senior representative to meet and engage in good faith negotiations with our appointed senior representative. Senior representatives will convene within thirty (30) days of the written dispute notice, unless otherwise agreed. All meetings and discussions between senior representatives will be deemed confidential settlement discussions not subject to disclosure under Federal Rule of Evidence 408 or any similar applicable state rule. If we fail to resolve the dispute, then the parties shall participate in non-binding mediation in an effort to resolve the dispute. If the dispute remains unresolved after mediation, then either of us may assert our respective rights and remedies in a court of competent jurisdiction. Nothing in this section shall prevent you or us from seeking necessary injunctive relief during the dispute resolution procedures.



- 4. <u>Taxes</u>. The fees in the Investment Summary do not include any taxes, including, without limitation, sales, use, or excise tax. If you are a tax-exempt entity, you agree to provide us with a tax-exempt certificate. Otherwise, we will pay all applicable taxes to the proper authorities and you will reimburse us for such taxes. If you have a valid direct-pay permit, you agree to provide us with a copy. For clarity, we are responsible for paying our income taxes, both federal and state, as applicable, arising from our performance of this Agreement.
- 5. <u>Nondiscrimination</u>. We will not discriminate against any person employed or applying for employment concerning the performance of our responsibilities under this Agreement. This discrimination prohibition will apply to all matters of initial employment, tenure, and terms of employment, or otherwise with respect to any matter directly or indirectly relating to employment concerning race, color, religion, national origin, age, sex, sexual orientation, ancestry, disability that is unrelated to the individual's ability to perform the duties of a particular job or position, height, weight, marital status, or political affiliation. We will post, where appropriate, all notices related to nondiscrimination as may be required by applicable law.
- 6. <u>E-Verify</u>. We have complied, and will comply, with the E-Verify procedures administered by the U.S. Citizenship and Immigration Services Verification Division for all of our employees assigned to your project.
- 7. <u>Subcontractors</u>. We will not subcontract any services under this Agreement without your prior written consent, not to be unreasonably withheld.
- 8. <u>Binding Effect; No Assignment</u>. This Agreement shall be binding on, and shall be for the benefit of, either your or our successor(s) or permitted assign(s). Neither party may assign this Agreement without the prior written consent of the other party; provided, however, your consent is not required for an assignment by us as a result of a corporate reorganization, merger, acquisition, or purchase of substantially all of our assets.
- 9. <u>Force Majeure</u>. Except for your payment obligations, neither party will be liable for delays in performing its obligations under this Agreement to the extent that the delay is caused by Force Majeure; provided, however, that within ten (10) business days of the Force Majeure event, the party whose performance is delayed provides the other party with written notice explaining the cause and extent thereof, as well as a request for a reasonable time extension equal to the estimated duration of the Force Majeure event.
- 10. <u>No Intended Third Party Beneficiaries</u>. This Agreement is entered into solely for the benefit of you and us. No third party will be deemed a beneficiary of this Agreement, and no third party will have the right to make any claim or assert any right under this Agreement. This provision does not affect the rights of third parties under any Third Party Terms.
- 11. Entire Agreement; Amendment. This Agreement represents the entire agreement between you and us with respect to the subject matter hereof, and supersedes any prior agreements, understandings, and representations, whether written, oral, expressed, implied, or statutory. Purchase orders submitted by you, if any, are for your internal administrative purposes only, and the terms and conditions contained in those purchase orders will have no force or effect. This Agreement may only be modified by a written amendment signed by an authorized representative of each party.



- 12. <u>Severability</u>. If any term or provision of this Agreement is held invalid or unenforceable, the remainder of this Agreement will be considered valid and enforceable to the fullest extent permitted by law.
- 13. <u>No Waiver</u>. In the event that the terms and conditions of this Agreement are not strictly enforced by either party, such non-enforcement will not act as or be deemed to act as a waiver or modification of this Agreement, nor will such non-enforcement prevent such party from enforcing each and every term of this Agreement thereafter.
- 14. Independent Contractor. We are an independent contractor for all purposes under this Agreement.
- 15. Notices. All notices or communications required or permitted as a part of this Agreement, such as notice of an alleged material breach for a termination for cause or a dispute that must be submitted to dispute resolution, must be in writing and will be deemed delivered upon the earlier of the following: (a) actual receipt by the receiving party; (b) upon receipt by sender of a certified mail, return receipt signed by an employee or agent of the receiving party; (c) upon receipt by sender of proof of email delivery; or (d) if not actually received, five (5) days after deposit with the United States Postal Service authorized mail center with proper postage (certified mail, return receipt requested) affixed and addressed to the other party at the address set forth on the signature page hereto or such other address as the party may have designated by proper notice. The consequences for the failure to receive a notice due to improper notification by the intended receiving party of a change in address will be borne by the intended receiving party.
- 16. <u>Client Lists</u>. You agree that we may identify you by name in client lists, marketing presentations, and promotional materials.
- 17. Confidentiality. Both parties recognize that their respective employees and agents, in the course of performance of this Agreement, may be exposed to confidential information and that disclosure of such information could violate rights to private individuals and entities, including the parties. Confidential information is nonpublic information that a reasonable person would believe to be confidential and includes, without limitation, personal identifying information (e.g., social security numbers) and trade secrets, each as defined by applicable state law. Each party agrees that it will not disclose any confidential information of the other party and further agrees to take all reasonable and appropriate action to prevent such disclosure by its employees or agents. The confidentiality covenants contained herein will survive the termination or cancellation of this Agreement. This obligation of confidentiality will not apply to information that:
 - (a) is in the public domain, either at the time of disclosure or afterwards, except by breach of this Agreement by a party or its employees or agents;
 - (b) a party can establish by reasonable proof was in that party's possession at the time of initial disclosure;
 - (c) a party receives from a third party who has a right to disclose it to the receiving party; or
 - (d) is the subject of a legitimate disclosure request under the open records laws or similar applicable public disclosure laws governing this Agreement; provided, however, that in the event you receive an open records or other similar applicable request, you will give us prompt notice and otherwise perform the functions required by applicable law.



- 18. Quarantining of Client Data. Some services provided by Tyler require us to be in possession of your Data. In the event we detect malware or other conditions associated with your Data that are reasonably suspected of putting Tyler resources or other Tyler clients' data at risk, we reserve the absolute right to move your Data from its location within a multi-tenancy Tyler hosted environment to an isolated "quarantined" environment without advance notice. Your Data will remain in such quarantine for a period of at least six (6) months during which time we will review the Data, and all traffic associated with the Data, for signs of malware or other similar issues. If no issues are detected through such reviews during the six (6) month period of quarantine, we will coordinate with you the restoration of your Data to a non-quarantined environment. In the event your Data must remain in quarantine beyond this six (6) month period through no fault of Tyler's, we reserve the right to require payment of additional fees for the extended duration of quarantine. We will provide an estimate of what those costs will be upon your request.
- 19. <u>Business License</u>. In the event a local business license is required for us to perform services hereunder, you will promptly notify us and provide us with the necessary paperwork and/or contact information so that we may timely obtain such license.
- 20. <u>Governing Law.</u> This Agreement will be governed by and construed in accordance with the laws of your state of domicile, without regard to its rules on conflicts of law.
- 21. <u>Multiple Originals and Authorized Signatures</u>. This Agreement may be executed in multiple originals, any of which will be independently treated as an original document. Any electronic, faxed, scanned, photocopied, or similarly reproduced signature on this Agreement or any amendment hereto will be deemed an original signature and will be fully enforceable as if an original signature. Each party represents to the other that the signatory set forth below is duly authorized to bind that party to this Agreement.
- 22. <u>Cooperative Procurement</u>. To the maximum extent permitted by applicable law, we agree that this Agreement may be used as a cooperative procurement vehicle by eligible jurisdictions. We reserve the right to negotiate and customize the terms and conditions set forth herein, including but not limited to pricing, to the scope and circumstances of that cooperative procurement.
- 23. <u>Contract Documents</u>. This Agreement includes the following exhibits:

Exhibit A Investment Summary

Exhibit B Invoicing and Payment Policy

Schedule 1: Business Travel Policy

Exhibit C Service Level Agreement

Schedule 1: Support Call Process

Exhibit D Hyperlinked Terms

Exhibit E Web Services – Hosted Application Terms

Exhibit F Statement of Work

SIGNATURE PAGE FOLLOWS



IN WITNESS WHEREOF, a duly authorized representative of each party has executed this Agreement as of the date(s) set forth below.

Tyler Technologies, Inc.	Town of Montreat, North Carolina
Ву:	Ву:
Name:	Name:
Title:	
Date:	Date:
Address for Notices:	Address for Notices:
Tyler Technologies, Inc.	Town of Montreat
One Tyler Drive	PO Box 423
Yarmouth, ME 04096	Montreat, NC 28757
Attention: Chief Legal Officer	Attention: Akex Carmichael





Exhibit A Investment Summary

The following Investment Summary details the software and services to be delivered by us to you under the Agreement. This Investment Summary is effective as of the Effective Date. Capitalized terms not otherwise defined will have the meaning assigned to such terms in the Agreement.

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Blake Reynolds



Quoted By: Quote Expiration:

4/2/22

Quote Name: Financial & Citizen Services - SaaS

Sales Quotation For:

Alex Carmichael Town of Montreat PO Box 423 Montreat NC 28757-0423

Tyler Annual Software – SaaS

Type Timber Service State			
Description	List Price	Discount	Annual
Incode			
Incode 10 Financial Management Suite			
Core Financials	\$ 6,427	\$ 900	\$ 5,527
Fixed Assets	\$ 884	\$ 124	\$ 760
Personnel Management (Includes Position Budgeting)	\$ 3,855	\$ 540	\$ 3,315
Employee Self Service (Employee Portal)	\$0	\$ 0	\$0
Project Accounting	\$ 1,415	\$ 198	\$ 1,217
Purchasing	\$ 2,122	\$ 297	\$ 1,825
Accounts Receivable	\$ 1,238	\$ 173	\$ 1,065
Incode 10 Customer Relationship Management Suite			
Utility CIS System - Water/Gas	\$ 6,427	\$ 900	\$ 5,527
Cashiering	\$ 1,415	\$ 198	\$ 1,217
Utility Billing Online Component (Based on # of Accts (\$.48 x # of Accts)	\$ 336	\$ 0	\$ 336
Tyler Content Management			
Tyler Content Manager Standard Edition	\$ 1,609	\$ 225	\$ 1,384
TOTAL:	\$ 25,728	\$ 3,555	\$ 22,173
2021-278269-R9G1M5			1 of 5

Term # of Years:

3

Tyler Annual Services

Description		List Price	Discount	Annual
Incode				
Other Services				
Tyler U		\$ 750	\$ 0	\$ 750
	TOTAL:	\$ 750	\$ 0	\$ 750

Tyler Fees per Transaction

Description Incode	Unit Price	Discount	Net Unit Price
Incode 10 Customer Relationship Management Suite			
EasyPay Online Payment Component	\$ 1.25	\$ 0.00	\$ 1.25
IVR Solution for Utility Billing	\$ 1.25	\$ 0.00	\$ 1.25
Notifications for Utility Billing	\$ 0.10	\$ 0.00	\$ 0.10

Third Party Software & Hardware

Description Incode	Quantity	Unit Price U	Init Discount	Extended Price	Maintenance
Hardware					
Epson TMH6000V Thermal Receipt Printer White USB NEW	1	\$ 1,050	\$0	\$ 1,050	\$ 203
Symbol LS2208 Bar Code Scanner w/ intellistand	4		•		·
NEW	1	\$ 350	\$ 0	\$ 350	\$ 70
TC	TAL:			\$ 1,400	\$ 273

Services

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					Extended	Exhibi
Description	Hours/U	nits	Price	Discount	Price	Maintenance
Incode 10 Financial Management Suite						
Professional Services		260	\$ 27,300	\$0	\$ 27,300	\$ 0
Accounts Payable History Data Conversion		1	\$ 500	\$0	\$ 500	\$ 0
General Ledger History Data Conversion		1	\$ 500	\$0	\$ 500	\$ 0
Financials Project Management		1	\$ 1,250	\$0	\$ 1,250	\$ 0
Incode 10 Customer Relationship Management Suite						
Professional Services		152	\$ 15,960	\$0	\$ 15,960	\$ 0
Customer Relationship Management Suite Project Management		1	\$ 1,250	\$0	\$ 1,250	\$ 0
Utility Billing Data Conversion		1	\$ 6,000	\$0	\$ 6,000	\$ 0
Tyler Content Management						
Professional Services		32	\$ 3,360	\$ 0	\$ 3,360	\$ 0
	TOTAL:		\$ 56,120	\$ 0	\$ 56,120	\$ 0

Summary	One Time Fees	Recurring Fees
Total SaaS		\$ 22,173
Total Third Party Hardware, Software, Services	\$ 1,400	\$ 273
Total Tyler Services	\$ 56,120	\$ 750
Summary Total	\$ 57,520	\$ 23,196

Detailed Breakdown of Professional Services (Included in Summary Total)

Description	Hours	List Price	Discount	Extended Price	Maintenance
Incode					
Incode 10 Financial Management Suite					
Accounts Payable History Data Analysis	4	\$ 420	\$ 0	\$ 420	\$0
Accounts Receivable	12	\$ 1,260	\$ 0	\$ 1,260	\$0
Core Financials	112	\$ 11,760	\$ 0	\$ 11,760	\$0
Fixed Assets	12	\$ 1,260	\$ 0	\$ 1,260	\$0
General Ledger History Data Analysis	4	\$ 420	\$ 0	\$ 420	\$0
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Personnel Management		80	\$ 8,400	\$0	\$ 8,400	Exhibit A \$ 0
Project Accounting		12	\$ 1,260	\$ 0	\$ 1,260	\$0
Purchasing		16	\$ 1,680	\$0	\$ 1,680	\$0
Employee Self Service - Employee Portal		8	\$ 840	\$ 0	\$ 840	\$0
	Sub-Total	260	\$ 27,300	\$ 0	\$ 27,300	\$ 0
Incode 10 Customer Relationship Manag	ement Suite					
Cashiering		20	\$ 2,100	\$0	\$ 2,100	\$0
Utility Billing Data Analysis		12	\$ 1,260	\$ 0	\$ 1,260	\$0
Utility CIS System - Water/Gas		120	\$ 12,600	\$ 0	\$ 12,600	\$ 0
	Sub-Total	152	\$ 15,960	\$ 0	\$ 15,960	\$ 0
Tyler Content Management						
Tyler Content Manager Standard Edition		32	\$ 3,360	\$ 0	\$ 3,360	\$ 0
	Sub-Total	32	\$ 3,360	\$ 0	\$ 3,360	\$ 0
	TOTAL:	444	\$ 46,620	\$ 0	\$ 46,620	\$ 0

Comments

Cashiering supports credit/debit cards via ETS, includes PCI Compliant, a cash collection interface, a cashiering receipt import)

Core Financials includes general ledger, budget prep, bank recon, AP, CellSense, a standard forms pkg, output director, positive pay, secure signatures (qty 2).

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EasyPay Online Payment Component allows clients to setup payment forms for misc. payments with a fixed, calculated or open payment amount. The payments are sent from the website to the cash collection/Cashiering application and then posted to the GL application. NOTE: There is a \$1.25 per transaction fee associated with the EasyPay that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of

General Ledger History conversion includes unlimited historical records

payment.

Incode IVR Solution for Utility Billing-The payment packet is created in centralized cash collections. The IVR system gives the customer an account balance, the customer makes the payment by phone, and the account manager is updated with the payment record. NOTE: There is a \$1.25 per transaction fee associated with the IVR that will be paid by client unless Tyler is instructed by the client to pass along to the user at time of payment. Notification for Utility Billing (\$0.10 per call) includes Customer notification by phone (call late notices and general notifications). Call lists are automatically generated and the account is updated after the call. It includes a custom message for each call type and the call message can be in English or Spanish. It generates reports based on call results. Note: The Utility will be billed at the rate specified above for all the calls made. The Utility will be billed quarterly by Tyler Technologies for calls conducted.

Incode Utility Billing Online Component displays the current status (late, cut off etc), the action needed to avoid penalty, current balance, deposits on file (optional), last payment date, last payment amount, payment arrangements on file, last bill amount, last bill date, bill due date, contracts on file and status, transaction history (online payments). Payment packet is created to be imported to utility system. Address information includes legal description, precinct, school district, and services at address(subject to data availability). Includes consumption history by service (including graphs), request for service (optional), information change request (optional), security -SSL (secure socket layer). Note that the customer pays \$1.25 fee per transaction for payment on-line.

Utility Billing conversions include contacts/properties/accounts, service meter info - meter inventory, transaction/consumption/read history, metered services, non-metered service. Additional fee for historical views.

Utility CIS System includes collections, tax lien process and import, utility payment import, a standard forms pkg., output director and one Utility handheld meter-reader interface.

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Exhibit B Invoicing and Payment Policy

We will provide you with the software and services set forth in the Investment Summary of the Agreement. Capitalized terms not otherwise defined will have the meaning assigned to such terms in the Agreement.

<u>Invoicing</u>: We will invoice you for the applicable software and services in the Investment Summary as set forth below. Your rights to dispute any invoice are set forth in the Agreement.

- 1. <u>SaaS Fees</u>. SaaS Fees are invoiced on an annual basis, beginning on the commencement of the initial term as set forth in Section F (1) of this Agreement. Your annual SaaS fees for the initial term are set forth in the Investment Summary. Upon expiration of the initial term, your annual SaaS fees will be at our then-current rates.
- 2. Other Tyler Software and Services.
 - 2.1 VPN Device: The fee for the VPN device will be invoiced upon installation of the VPN.
 - 2.2 Implementation and Other Professional Services (including training): Implementation and other professional services (including training) are billed and invoiced as delivered, at the rates set forth in the Investment Summary.
 - 2.3 Consulting Services: If you have purchased any Business Process Consulting services, if they have been quoted as fixed-fee services, they will be invoiced 50% upon your acceptance of the Best Practice Recommendations, by module, and 50% upon your acceptance of custom desktop procedures, by module. If you have purchased any Business Process Consulting services and they are quoted as an estimate, then we will bill you the actual services delivered on a time and materials basis.
 - 2.4 Conversions: Fixed-fee conversions are invoiced 50% upon initial delivery of the converted Data, by conversion option, and 50% upon Client acceptance to load the converted Data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, we will bill you the actual services delivered on a time and materials basis.
 - 2.5 Requested Modifications to the Tyler Software: Requested modifications to the Tyler Software are invoiced 50% upon delivery of specifications and 50% upon delivery of the applicable modification. You must report any failure of the modification to conform to the specifications within thirty (30) days of delivery; otherwise, the modification will be deemed to be in compliance with the specifications after the 30-day window has passed. You may still report Defects to us as set forth in this Agreement.



- 2.6 Other Fixed Price Services: Other fixed price services are invoiced as delivered, at the rates set forth in the Investment Summary. For the avoidance of doubt, where "Project Planning Services" are provided, payment will be due upon delivery of the Implementation Planning document.
- 2.7 Web Services: Annual fees for web services are payable in advance, commencing upon the availability of the service. Your annual fees for the initial term are set forth in the Investment Summary. Upon expiration of the initial term, your annual fees will be at our then-current rates.
- 2.8 Annual Services: Unless otherwise indicated in this Exhibit B, fees for annual services are due annually, in advance, commencing on the availability of the service. Your annual fees for the initial term are set forth in the Investment Summary. Upon expiration of the initial term, your annual fees will be at our then-current rates.

3. Third Party Products.

- 3.1 *Third Party Software License Fees*: License fees for Third Party Software, if any, are invoiced when we make it available to you for downloading.
- 3.2 *Third Party Software Maintenance*: The first year maintenance for the Third Party Software is invoiced when we make it available to you for downloading.
- 3.3 Third Party Hardware: Third Party Hardware costs, if any, are invoiced upon delivery.
- 3.4 *Third Party Services:* Fees for Third Party Services, if any, are invoiced as delivered, along with applicable expenses, at the rates set forth in the Investment Summary.
- 4. <u>Transaction Fees</u>. Unless paid directly by an end user at the time of transaction, per transaction (call, message, etc.) fees are invoiced on a quarterly basis. Fees are indicated in Schedule A and may be increased by Tyler upon notice of no less than thirty (30) days.
- 5. Expenses. The service rates in the Investment Summary do not include travel expenses. Expenses for Tyler delivered services will be billed as incurred and only in accordance with our then-current Business Travel Policy, plus a 10% travel agency processing fee. Our current Business Travel Policy is attached to this Exhibit B as Schedule 1. Copies of receipts will be provided upon request; we reserve the right to charge you an administrative fee depending on the extent of your requests. Receipts for miscellaneous items less than twenty-five dollars and mileage logs are not available.

<u>Payment.</u> Payment for undisputed invoices is due within forty-five (45) days of the invoice date. We prefer to receive payments electronically. Our electronic payment information is available by contacting <u>AR@tylertech.com</u>.





Exhibit B Schedule 1 Business Travel Policy

1. Air Travel

A. Reservations & Tickets

The Travel Management Company (TMC) used by Tyler will provide an employee with a direct flight within two hours before or after the requested departure time, assuming that flight does not add more than three hours to the employee's total trip duration and the fare is within \$100 (each way) of the lowest logical fare. If a net savings of \$200 or more (each way) is possible through a connecting flight that is within two hours before or after the requested departure time and that does not add more than three hours to the employee's total trip duration, the connecting flight should be accepted.

Employees are encouraged to make advanced reservations to take full advantage of discount opportunities. Employees should use all reasonable efforts to make travel arrangements at least two (2) weeks in advance of commitments. A seven (7) day advance booking requirement is mandatory. When booking less than seven (7) days in advance, management approval will be required.

Except in the case of international travel where a segment of continuous air travel is six (6) or more consecutive hours in length, only economy or coach class seating is reimbursable. Employees shall not be reimbursed for "Basic Economy Fares" because these fares are non-refundable and have many restrictions that outweigh the cost-savings.

B. Baggage Fees

Reimbursement of personal baggage charges are based on trip duration as follows:

- Up to five (5) days = one (1) checked bag
- Six (6) or more days = two (2) checked bags

Baggage fees for sports equipment are not reimbursable.



2. Ground Transportation

A. Private Automobile

Mileage Allowance – Business use of an employee's private automobile will be reimbursed at the current IRS allowable rate, plus out of pocket costs for tolls and parking. Mileage will be calculated by using the employee's office as the starting and ending point, in compliance with IRS regulations. Employees who have been designated a home office should calculate miles from their home.

B. Rental Car

Employees are authorized to rent cars only in conjunction with air travel when cost, convenience, and the specific situation reasonably require their use. When renting a car for Tyler business, employees should select a "mid-size" or "intermediate" car. "Full" size cars may be rented when three or more employees are traveling together. Tyler carries leased vehicle coverage for business car rentals; except for employees traveling to Alaska and internationally (excluding Canada), additional insurance on the rental agreement should be declined.

C. Public Transportation

Taxi or airport limousine services may be considered when traveling in and around cities or to and from airports when less expensive means of transportation are unavailable or impractical. The actual fare plus a reasonable tip (15-18%) are reimbursable. In the case of a free hotel shuttle to the airport, tips are included in the per diem rates and will not be reimbursed separately.

D. Parking & Tolls

When parking at the airport, employees must use longer term parking areas that are measured in days as opposed to hours. Park and fly options located near some airports may also be used. For extended trips that would result in excessive parking charges, public transportation to/from the airport should be considered. Tolls will be reimbursed when receipts are presented.

3. Lodging

Tyler's TMC will select hotel chains that are well established, reasonable in price, and conveniently located in relation to the traveler's work assignment. Typical hotel chains include Courtyard, Fairfield Inn, Hampton Inn, and Holiday Inn Express. If the employee has a discount rate with a local hotel, the hotel reservation should note that discount and the employee should confirm the lower rate with the hotel upon arrival. Employee memberships in travel clubs such as AAA should be noted in their travel profiles so that the employee can take advantage of any lower club rates.

"No shows" or cancellation fees are not reimbursable if the employee does not comply with the hotel's cancellation policy.

Tips for maids and other hotel staff are included in the per diem rate and are not reimbursed separately.



Employees are not authorized to reserve non-traditional short-term lodging, such as Airbnb, VRBO, and HomeAway. Employees who elect to make such reservations shall not be reimbursed.

4. Meals and Incidental Expenses

Employee meals and incidental expenses while on travel status within the continental U.S. are in accordance with the federal per diem rates published by the General Services Administration. Incidental expenses include tips to maids, hotel staff, and shuttle drivers and other minor travel expenses. Per diem rates are available at www.gsa.gov/perdiem.

Per diem for Alaska, Hawaii, U.S. protectorates and international destinations are provided separately by the Department of State and will be determined as required.

A. Overnight Travel

For each full day of travel, all three meals are reimbursable. Per diems on the first and last day of a trip are governed as set forth below.

Departure Day

Depart before 12:00 noon Lunch and dinner

Depart after 12:00 noon Dinner

Return Day

Return before 12:00 noon Breakfast

Return between 12:00 noon & 7:00 p.m. Breakfast and lunch

Return after 7:00 p.m.* Breakfast, lunch and dinner

The reimbursement rates for individual meals are calculated as a percentage of the full day per diem as follows:

Breakfast 15% Lunch 25% Dinner 60%

B. Same Day Travel

Employees traveling at least 100 miles to a site and returning in the same day are eligible to claim lunch on an expense report. Employees on same day travel status are eligible to claim dinner in the event they return home after 7:00 p.m.*

^{*7:00} p.m. is defined as direct travel time and does not include time taken to stop for dinner.



^{*7:00} p.m. is defined as direct travel time and does not include time taken to stop for dinner.

5. Internet Access – Hotels and Airports

Employees who travel may need to access their e-mail at night. Many hotels provide free high speed internet access and Tyler employees are encouraged to use such hotels whenever possible. If an employee's hotel charges for internet access it is reimbursable up to \$10.00 per day. Charges for internet access at airports are not reimbursable.

6. International Travel

All international flights with the exception of flights between the U.S. and Canada should be reserved through TMC using the "lowest practical coach fare" with the exception of flights that are six (6) or more consecutive hours in length. In such event, the next available seating class above coach shall be reimbursed.

When required to travel internationally for business, employees shall be reimbursed for photo fees, application fees, and execution fees when obtaining a new passport book, but fees related to passport renewals are not reimbursable. Visa application and legal fees, entry taxes and departure taxes are reimbursable.

The cost of vaccinations that are either required for travel to specific countries or suggested by the U.S. Department of Health & Human Services for travel to specific countries, is reimbursable.

Section 4, Meals & Incidental Expenses, and Section 2.b., Rental Car, shall apply to this section.





Exhibit C Service Level Agreement

I. Agreement Overview

This SLA operates in conjunction with, and does not supersede or replace any part of, the Agreement. It outlines the information technology service levels that we will provide to you to ensure the availability of the application services that you have requested us to provide. All other support services are documented in the Support Call Process.

II. Definitions. Except as defined below, all defined terms have the meaning set forth in the Agreement.

Actual Attainment: The percentage of time the Tyler Software is available during a calendar quarter, calculated as follows: (Service Availability – Downtime) ÷ Service Availability.

Client Error Incident: Any service unavailability resulting from your applications, content or equipment, or the acts or omissions of any of your service users or third-party providers over whom we exercise no control.

Downtime: Those minutes during Service Availability, as defined below, when all users cannot launch, login, search or save primary data in the Tyler Software. Downtime does not include those instances in which only a Defect is present.

Emergency Maintenance: (1) maintenance that is required to patch a critical security vulnerability; (2) maintenance that is required to prevent an imminent outage of Service Availability; or (3) maintenance that is mutually agreed upon in writing by Tyler and the Client.

Planned Downtime: Downtime that occurs during a Standard or Emergency Maintenance window.

Service Availability: The total number of minutes in a calendar quarter that the Tyler Software is capable of receiving, processing, and responding to requests, excluding Planned Downtime, Client Error Incidents, denial of service attacks and Force Majeure.

Standard Maintenance: Routine maintenance to the Tyler Software and infrastructure. Standard Maintenance is limited to five (5) hours per week.

III. Service Availability

a. Your Responsibilities

Whenever you experience Downtime, you must make a support call according to the procedures outlined in the Support Call Process. You will receive a support case number.

b. Our Responsibilities

When our support team receives a call from you that Downtime has occurred or is occurring, we will work with you to identify the cause of the Downtime (including whether it may be the result of Planned



Downtime, a Client Error Incident, Denial of Service attack or Force Majeure). We will also work with you to resume normal operations.

c. Client Relief

Our targeted Attainment Goal is 100%. You may be entitled to credits as indicated in the Client Relief Schedule found below. Your relief credit is calculated as a percentage of the SaaS fees paid for the calendar quarter.

In order to receive relief credits, you must submit a request through one of the channels listed in our Support Call Process within fifteen days (15) of the end of the applicable quarter. We will respond to your relief request within thirty (30) day(s) of receipt.

The total credits confirmed by us will be applied to the SaaS Fee for the next billing cycle. Issuing of such credit does not relieve us of our obligations under the Agreement to correct the problem which created the service interruption.

Client Relief Schedule					
Actual Attainment	Client Relief				
99.99% - 98.00%	Remedial action will be taken				
97.99% - 95.00%	4%				
Below 95.00%	5%				

IV. Maintenance Notifications

We perform Standard Maintenance during limited windows that are historically known to be reliably low-traffic times. If and when maintenance is predicted to occur during periods of higher traffic, we will provide advance notice of those windows and will coordinate to the greatest extent possible with you.

Not all maintenance activities will cause application unavailability. However, if Tyler anticipates that activities during a Standard or Emergency Maintenance window may make the Tyler Software unavailable, we will provide advance notice, as reasonably practicable that the Tyler Software will be unavailable during the maintenance window.





Exhibit C Schedule 1 Support Call Process

Support Channels

Tyler Technologies, Inc. provides the following channels of software support for authorized users*:

- (1) On-line submission (portal) for less urgent and functionality-based questions, users may create support incidents through the Tyler Customer Portal available at the Tyler Technologies website. A built-in Answer Panel provides users with resolutions to most "how-to" and configuration-based questions through a simplified search interface with machine learning, potentially eliminating the need to submit the support case.
- (2) Email for less urgent situations, users may submit emails directly to the software support group.
- (3) Telephone for urgent or complex questions, users receive toll-free, telephone software support.
 - * Channel availability may be limited for certain applications.

Support Resources

A number of additional resources are available to provide a comprehensive and complete support experience:

- (1) Tyler Website www.tylertech.com for accessing client tools, documentation, and other information including support contact information.
- (2) Tyler Search -a knowledge based search engine that lets you search multiple sources simultaneously to find the answers you need, 24x7.
- (3) Tyler Community provides a venue for all Tyler clients with current maintenance agreements to collaborate with one another, share best practices and resources, and access documentation.
- (4) Tyler University online training courses on Tyler products.

Support Availability

Tyler Technologies support is available during the local business hours of 8 AM to 5 PM (Monday – Friday) across four US time zones (Pacific, Mountain, Central and Eastern). Tyler's holiday schedule is outlined below. There will be no support coverage on these days.

New Year's Day	Thanksgiving Day
Memorial Day	Day after Thanksgiving
Independence Day	Christmas Day
Labor Day	

For support teams that provide after-hours service, we will provide you with procedures for contacting support staff after normal business hours for reporting Priority Level 1 Defects only. Upon receipt of



such a Defect notification, we will use commercially reasonable efforts to meet the resolution targets set forth below.

We will also make commercially reasonable efforts to be available for one pre-scheduled Saturday of each month to assist your IT staff with applying patches and release upgrades, as well as consulting with them on server maintenance and configuration of the Tyler Software environment.

Incident Handling

Incident Tracking

Every support incident is logged into Tyler's Customer Relationship Management System and given a unique case number. This system tracks the history of each incident. The case number is used to track and reference open issues when clients contact support. Clients may track incidents, using the case number, through Tyler's Customer Portal or by calling software support directly.

Incident Priority

Each incident is assigned a priority level, which corresponds to the Client's needs. Tyler and the Client will reasonably set the priority of the incident per the chart below. This chart is not intended to address every type of support incident, and certain "characteristics" may or may not apply depending on whether the Tyler software has been deployed on customer infrastructure or the Tyler cloud. The goal is to help guide the Client towards clearly understanding and communicating the importance of the issue and to describe generally expected response and resolution targets in the production environment only.

References to a "confirmed support incident" mean that Tyler and the Client have successfully validated the reported Defect/support incident.

Priority Level	Characteristics of Support Incident	Resolution Targets*
1 Critical	Support incident that causes (a) complete application failure or application unavailability; (b) application failure or unavailability in one or more of the client's remote location; or (c) systemic loss of multiple essential system functions.	Tyler shall provide an initial response to Priority Level 1 incidents within one (1) business hour of receipt of the incident. Once the incident has been confirmed, Tyler shall use commercially reasonable efforts to resolve such support incidents or provide a circumvention procedure within one (1) business day. For non-hosted customers, Tyler's responsibility for lost or corrupted data is limited to assisting the Client in restoring its last available database.



Priority Level	Characteristics of Support Incident	Resolution Targets*
2 High	Support incident that causes (a) repeated, consistent failure of essential functionality affecting more than one user or (b) loss or corruption of data.	Tyler shall provide an initial response to Priority Level 2 incidents within four (4) business hours of receipt of the incident. Once the incident has been confirmed, Tyler shall use commercially reasonable efforts to resolve such support incidents or provide a circumvention procedure within ten (10) business days. For non-hosted customers, Tyler's responsibility for loss or corrupted data is limited to assisting the Client in restoring its last available database.
3 Medium	Priority Level 1 incident with an existing circumvention procedure, or a Priority Level 2 incident that affects only one user or for which there is an existing circumvention procedure.	Tyler shall provide an initial response to Priority Level 3 incidents within one (1) business day of receipt of the incident. Once the incident has been confirmed, Tyler shall use commercially reasonable efforts to resolve such support incidents without the need for a circumvention procedure with the next published maintenance update or service pack, which shall occur at least quarterly. For non-hosted customers, Tyler's responsibility for lost or corrupted data is limited to assisting the Client in restoring its last available database.
Support incident that causes failure of non-essential functionality or a cosmetic or other issue that does not qualify as any other Priority Level.		Tyler shall provide an initial response to Priority Level 4 incidents within two (2) business days of receipt of the incident. Once the incident has been confirmed, Tyler shall use commercially reasonable efforts to resolve such support incidents, as well as cosmetic issues, with a future version release.

*Response and Resolution Targets may differ by product or business need

Incident Escalation

If Tyler is unable to resolve any priority level 1 or 2 defect as listed above or the priority of an issue has elevated since initiation, you may escalate the incident to the appropriate resource, as outlined by each product support team. The corresponding resource will meet with you and any Tyler staff to establish a mutually agreeable plan for addressing the defect.

Remote Support Tool

Some support calls may require further analysis of the Client's database, processes or setup to diagnose a problem or to assist with a question. Tyler will, at its discretion, use an industry-standard remote support tool. Tyler's support team must have the ability to quickly connect to the Client's system and view the site's setup, diagnose problems, or assist with screen navigation. More information about the remote support tool Tyler uses is available upon request.





Exhibit D Hyperlinked Terms

<u>Pattern Stream Terms.</u> Your use of Pattern Stream software and services is subject to the terms found here: https://www.tylertech.com/terms/finite-matters-ltd-consolidated-terms. By signing a Tyler Agreement or Order Form, or accessing, installing, or using Pattern Stream software or services, you agree that you have read, understood, and agree to such terms.

<u>Quatred Terms.</u> Your use of Quatred solutions is subject to the End User License Agreement terms found here: https://www.quatred.com/eula. By signing a Tyler Agreement or Order Form, or accessing, installing, or using Quatred solutions provided to you by Tyler, you agree that you have read, understood, and agree to such terms.

<u>ThinPrint Terms.</u> Your use of Tyler Forms software and forms is subject to the End User License Agreement terms for ThinPrint Engine, ThinPrint License Server, and Connected Gateway found here: https://www.thinprint.com/en/legal-notes/eula/. By signing a Tyler Agreement or Order Form, or accessing, installing, or using Tyler Forms software or forms, you agree that you have read, understood, and agree to such terms.

<u>Twilio Acceptable Use Policy.</u> Your use of the Tyler solutions listed below includes functionality provided by a Third Party Developer, Twilio. Your rights, and the rights of any of your end users, to use said functionality are subject to the terms of the Twilio Acceptable Use Policy, available at http://www.twilio.com/legal/aup. By signing a Tyler Agreement or Order Form, or accessing, installing, or using any such Tyler solution, you certify that you have reviewed, understand and agree to said terms. Tyler hereby disclaims any and all liability related to your or your end user's failure to abide by the terms of the Twilio Acceptable Use Policy. Any liability for failure to abide by said terms shall rest solely with the person or entity whose conduct violated said terms.

- Electronic Warrants
- Modria
- Odyssey Notifications Add On (text notifications)
- ReadySub
- Tyler ACFR
- Tyler Notify
- Tyler Jury Manager
- Tyler Supervision
- Virtual Court





Exhibit D Web Services – Hosted Application Terms

Tyler Technologies, Inc. will provide you with the hosted applications indicated in the Investment Summary of your License and Services Agreement. The terms and conditions contained in this document only apply to our provision of those applications. Capitalized terms not otherwise defined will have the meaning assigned to such terms in your License and Services Agreement.

- 1. <u>Hosted Applications</u>. We will provide you with any of the following hosted applications as indicated in the Investment Summary.
 - 1.1. Web Services: Our Web Services are designed to enable you to easily establish a presence on the Internet. Our Web Hosting and Design is composed of our Web Hosting and Design Publishing Component and other miscellaneous components. These components may be used independently or in conjunction with each other.
 - 1.2. *Utility Billing On-Line*: Our Utility Billing On-Line Component allows you to make available certain information from your utility billing system to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: Consumption information, service level information, requests for service, accounting information and the opportunity to pay their Utility Bill over the Internet using a credit card.
 - 1.3. *Court On-Line*: Our Court On-Line Component provides the ability for municipal court fines to be paid by credit card via the Internet. This system interfaces seamlessly with our InCode Municipal Court System.
 - 1.4. Building Projects On-Line: Our Building Projects On-Line Component allows you to make available certain information from your building projects system to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: Building project status, inspection results, inspection scheduling and the opportunity to pay their building projects over the Internet using a credit card.
 - 1.5. Business License On-Line: Our Business License On-Line Component allows you to make available certain information from your business license system to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: business license status, business license renewal and the opportunity to pay their business license over the Internet using a credit card.
 - 1.6. Accounts Receivable On-Line: Our Accounts Receivable On-Line Component allows you to make available certain information from your accounts receivable system to citizens with Internet



access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: current balance, contract status, and the opportunity to pay the accounts receivable over the Internet using a credit card.

- 1.7. Call Center On-Line: Our Call Center On-Line Component allows you to make available certain information from your call center system to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: current and past incidents, create a new incident and view status of incident.
- 1.8. Property Tax On-Line: Our Property Tax On-Line Component allows you to make available certain information from your Property Tax System to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data which can include: parcel number, receipt number, tax amount due, and the opportunity to pay the Property Tax over the Internet using a credit card.
- 1.9. Sales Tax On-Line: Our Sales Tax On-Line Component allows you to make available certain information from your Sales Tax System to citizens with Internet access. This information is posted to your web site, which is hosted on our web server. With the proper security clearance, citizens with Internet access have access to the data to pay outstanding Sales Tax balances over the Internet using a credit card.
- 2. <u>Term.</u> We will grant you access to the hosted applications provided you timely pay all associated fees. The term of your subscription will commence on the Effective Date and will continue for four (4) years. Thereafter, the term will be automatically extended in separate one (1) year periods. Either party may cancel this subscription to the hosted applications upon sixty (60) days written notice to the other.
- 3. <u>Nature of Website</u>. We shall maintain a website for you, allowing a user to access relevant data provided by you. This data may include information from your Tyler Software system. This website will be capable of accepting payments via Secured Socket Layer (SSL) encryption and credit card or debit card charge.
- 4. <u>Data Procurement</u>. You must set up a merchant account with Electronic Transaction System Corporation or authorized.net to be solely used for our Web Service transactions. The merchant account must be set up to fund to your bank account. You are responsible for all fees and expenses of the merchant account. You must install and run Tyler Web Services to allow us to transfer the necessary data from your system to our servers on a real time basis. Certain information, such as payment information, must be conveyed to you. We will be responsible for transferring such information to you on a regular basis. Tyler Web Services requires a dedicated IP address; assignment of this address is your responsibility. While we assume responsibility for data transfer, we are not responsible for accuracy of data transferred.
- 5. <u>Limited License</u>. Your license to use the hosted applications will automatically terminate upon cancellation of this subscription, or upon your failure to timely pay fees or otherwise comply with these terms and conditions.



- 6. Ownership of Data. All data you provide to us for the purposes of generating the website shall remain your property. Should you terminate your subscription, we shall return to you any such data in our possession.
- 7. <u>Fees.</u> You agree to pay the initial fee and annual subscription fees as stated in the Investment Summary and in accordance with our Invoicing and Payment Policy. We may increase the per-transaction fee for online payment no more than once per year with sixty (60) days prior written notice.





Exhibit F Statement of Work





Town of Montreat, North Carolina

SOW from Tyler Technologies, Inc.

10/4/2021

Presented to: Mr. Michael Carmichael PO Bpx 423 Montreat, NC 28757-0423

Contact:
Blake Reynolds
Email: Blake.Reynolds@TylerTech.com
5519 53rd Street, Lubbock, TX 79414

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Part 1: Executive Summary

1. Project Overview

1.1 Introduction

Tyler Technologies ("Tyler") is the largest and most established provider of integrated software and technology services focused solely on the public sector. Tyler's end-to-end solutions empower public sector entities including local, state, provincial and federal government, to operate more efficiently and connect more transparently with their constituents and with each other. By connecting data and processes across disparate systems, Tyler's solutions transform how clients gain actionable insights that solve problems in their communities.

1.2 Project Goals

This Statement of Work ("SOW") documents the methodology, implementation stages, activities, and roles and responsibilities, and project scope listed in the Investment Summary of the Agreement between Tyler and Client (collectively the "Project").

The overall goals of the project are to:

- Successfully implement the contracted scope on time and on budget
- Increase operational efficiencies and empower users to be more productive
- Improve accessibility and responsiveness to external and internal customer needs
- Overcome current challenges and meet future goals
- Providing a single, comprehensive, and integrated solution to manage business functions
- Streamline business processes through automation, integration, and workflows
- Provide a user-friendly user interface to promote system use and productivity
- Eliminate redundant data entry

1.3 Methodology

This is accomplished by Town of Montreat and Tyler working as a partnership and Tyler utilizing its depth of implementation experience. While each Project is unique, all will follow Tyler's six-stage methodology. Each of the six stages is comprised of multiple work packages, and each work package includes a narrative description, objectives, tasks, inputs, outputs/deliverables, assumptions, and a responsibility matrix.

Tailored specifically for Tyler's public sector clients, the project methodology contains Stage Acceptance Control Points throughout each Phase to ensure adherence to scope, budget, timeline controls, effective communications, and quality standards. Clearly defined, the project methodology repeats consistently across Phases, and is scaled to meet the Client's complexity and organizational needs.

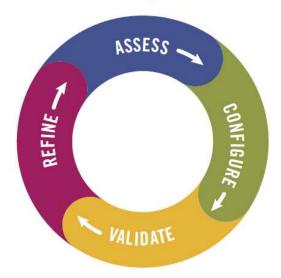
Tyler's Six Stage Project Methodology



The methodology adapts to both single-phase and multiple-phase projects.

To achieve Project success, it is imperative that both Town of Montreat and Tyler commit to including the necessary leadership and governance. During each stage of the Project, it is expected that Town of Montreat and Tyler Project teams work collaboratively to complete tasks. An underlying principle of Tyler's Implementation process is to employ an iterative model where Town of Montreat's business processes are assessed, configured, validated, and refined cyclically in line with the project budget. This approach is used in multiple stages and work packages as illustrated in the graphic below.

Iterative Project Model



The delivery approach is systematic, which reduces variability and mitigates risks to ensure Project success. As illustrated, some stages, along with work packages and tasks, are intended to be overlapping by nature to efficiently and effectively complete the Project.

Part 2: Project Foundation

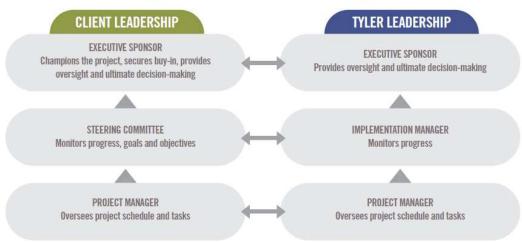
2. Project Governance

Project governance is the management framework within which Project decisions are made. The role of Project governance is to provide a decision-making approach that is logical, robust, and repeatable. This allows organizations to have a structured approach for conducting its daily business in addition to project related activities.

This section outlines the resources required to adequately meet the business needs, objectives, and priorities for the Project, communicate the goals to other Project participants, and provide support and guidance to accomplish these goals. Project governance defines the structure for escalation of issues and risks, Change Control review and authority, and Organizational Change Management activities. Throughout the Statement of Work Tyler has provided RACI Matrices for activities to be completed throughout the implementation which will further outline responsibilities of different roles in each stage. Further refinement of the governance structure, related processes, and specific roles and responsibilities occurs during the Initiate & Plan Stage.

The chart below illustrates an overall team perspective where Tyler and Town of Montreat collaborate to resolve Project challenges according to defined escalation paths. In the event that project managers do not possess authority to determine a solution, resolve an issue, or mitigate a risk, Tyler implementation management and Town of Montreat Steering Committee become the escalation points to triage responses prior to escalation to Town of Montreat and Tyler executive sponsors. As part of the escalation process, each Project governance tier presents recommendations and supporting information to facilitate knowledge transfer and issue resolution. Town of Montreat and Tyler executive sponsors serve as the final escalation point.

Project Governance Relationships



Project Scope Control

3.1 Managing Scope and Project Change

Project Management governance principles contend that there are three connected constraints on a Project: budget, timeline, and scope. These constraints, known as the 'triple constraints' or Project management triangle, define budget in terms of financial cost, labor costs, and other resource costs. Scope is defined as the work performed to deliver a product, service or result with the specified features and functions, while time is simply defined as the schedule. The Triple Constraint theory states that if you change one side of the triangle, the other two sides must be correspondingly adjusted. For example, if the scope of the Project is increased, cost and time to complete will also need to increase. The Project and executive teams will need to remain cognizant of these constraints when making impactful decisions to the Project. A simple illustration of this triangle is included here, showing the connection of each item and their relational impact to the overall Scope.



A pillar of any successful project is the ability to properly manage scope while allowing the appropriate level of flexibility to incorporate approved changes. Scope and changes within the project will be managed using the change control process outlined in the following section.

3.2 Change Control

It may become necessary to change the scope of this Project due to unforeseeable circumstances (e.g., new constraints or opportunities are discovered). This Project is being undertaken with the understanding that Project scope, schedule, and/or cost may need to change in order to produce optimal results for stakeholders. Changes to contractual requirements will follow the change control process specified in the final contract, and as described below.

3.3 Change Request Management

Should the need for a change to Project scope, schedule, and/or cost be identified during the Project, the change will be brought to the attention of the Steering Committee and an assessment of the change will occur. While such changes may result in additional costs and possible delays relative to the schedule, some changes may result in less cost to Town of Montreat; for example, Town of Montreat may decide it no longer

needs a deliverable originally defined in the Project. The Change Request will include the following information:

- The nature of the change.
- A good faith estimate of the additional cost or associated savings to Town of Montreat, if any.
- The timetable for implementing the change.
- The effect on and/or risk to the schedule, resource needs or resource responsibilities.

Town of Montreat will use its good faith efforts to either approve or disapprove any Change Request within ten (10) Business Days (or other period as mutually agreeable between Tyler and Town of Montreat). Any changes to the Project scope, budget, or timeline must be documented and approved in writing using a Change Request form. These changes constitute a formal amendment to the Statement of Work and will supersede any conflicting term in the Statement of Work.

Change Request Process

NEED	SCOPE	DETAILS	REQUEST	CHANGES	SCHEDULE
CLIENT IDENTIFIES NEED/ DESIRE FOR CHANGE	TYLER ASSESSES / DETERMINES OUT OF SCOPE	CLIENT DETAILS NEED IN CHANGE REQUEST FORM	IF TYLER AGREES WITH THE REQUEST	CLIENT AUTHORIZES OR DECLINES THE CHANGE	SCHEDULED ADJUSTED TO ACCOMMODATE THE CHANGE IF NECESSARY
			If Tyler Agrees with Request, Estimate provided to client, otherwise reason for denial provided		Including addition of new tasks that result from the change

4. Acceptance Process

The implementation of a Project involves many decisions to be made throughout its lifecycle. Decisions will vary from higher level strategy decisions to smaller, detailed Project level decisions. It is critical to the success of the Project that each Town of Montreat office or department designates specific individuals for making decisions on behalf of their offices or departments.

Both Tyler and the Town of Montreat will identify representative project managers. These individuals will represent the interests of all stakeholders and serve as the primary contacts between the two organizations.

The coordination of gaining client feedback and approval on Project deliverables will be critical to the success of the Project. The Town of Montreat project manager will strive to gain deliverable and decision approvals from all authorized Town of Montreat representatives. Given that the designated decision-maker for each department may not always be available, there must be a designated proxy for each decision point in the Project. Assignment of each proxy will be the responsibility of the leadership from each Town of Montreat department. The proxies will be named individuals that have the authorization to make decisions on behalf of their department.

The following process will be used for accepting Deliverables and Control Points:

- The Town of Montreat shall have five (5) business days from the date of delivery, or as otherwise mutually agreed upon by the parties in writing, to accept each Deliverable or Control Point. If the Town of Montreat does not provide acceptance or acknowledgement within five (5) business days, or the otherwise agreed upon timeframe, not to be unreasonably withheld, Tyler deems the Deliverable or Control Point as accepted.
- If the Town of Montreat does not agree the particular Deliverable or Control Point meets requirements, the Town of Montreat shall notify Tyler project manager(s), in writing, with reasoning within five (5) business days, or the otherwise agreed-upon timeframe, not to be unreasonably withheld, of receipt of the Deliverable.
- Tyler shall address any deficiencies and redeliver the Deliverable or Control Point. The Town of Montreat shall then have two (2) business days from receipt of the redelivered Deliverable or Control Point to accept or again submit written notification of reasons for rejecting the milestone. If the Town of Montreat does not provide acceptance within two (2) business days, or the otherwise agreed upon timeframe, not to be unreasonably withheld, Tyler deems the Deliverable or Control Point as accepted.

5. Roles and Responsibilities

The following defines the roles and responsibilities of each Project resource for Town of Montreat and Tyler. Roles and responsibilities may not follow the organizational chart or position descriptions at Town of Montreat, but are roles defined within the Project. It is common for individual resources on both the Tyler and client project teams to fill multiple roles. Similarly, it is common for some roles to be filled by multiple people.

5.1 Tyler Roles & Responsibilities

Tyler assigns a project manager prior to the start of each Phase of the Project (some Projects may only be one Phase in duration). Additional Tyler resources are assigned as the schedule develops and as needs arise.



5.1.1 Tyler Executive Sponsor

Tyler executive management has indirect involvement with the Project and is part of the Tyler escalation process. This team member offers additional support to the Project team and collaborates with other Tyler department managers as needed in order to escalate and facilitate implementation Project tasks and decisions.

- Provides clear direction for Tyler staff on executing on the Project Deliverables to align with satisfying Town of Montreat's overall organizational strategy.
- Authorizes required Project resources.
- Resolves all decisions and/or issues not resolved at the implementation management level as part of the escalation process.
- Acts as the counterpart to Town of Montreat's executive sponsor.

5.1.2 Tyler Implementation Manager

- Tyler implementation management has indirect involvement with the Project and is part of the Tyler escalation process. The Tyler project managers consult implementation management on issues and outstanding decisions critical to the Project. Implementation management works toward a solution with the Tyler Project Manager or with Town of Montreat management as appropriate. Tyler executive management is the escalation point for any issues not resolved at this level.
- Assigns Tyler Project personnel.
- Provides support for the Project team.
- Provides management support for the Project to ensure it is staffed appropriately and staff have necessary resources.
- Monitors Project progress including progress towards agreed upon goals and objectives.

5.1.3 Tyler Project Manager

The Tyler project manager(s) provides oversight of the Project, coordination of Tyler resources between departments, management of the Project budget and schedule, effective risk and issue management, and is the primary point of contact for all Project related items. As requested by the client, the Tyler Project Manager provides regular updates to the client Steering Committee and other Tyler governance members. Tyler Project Manager's role includes responsibilities in the following areas:

5.1.3.1 Contract Management

- Validates contract compliance throughout the Project.
- Ensures Deliverables meet contract requirements.
- Acts as primary point of contact for all contract and invoicing questions.
- Prepares and presents contract milestone sign-offs for acceptance by Town of Montreat project manager(s).
- Coordinates Change Requests, if needed, to ensure proper Scope and budgetary compliance.

5.1.3.2 **Planning**

- Delivers project planning documents.
- Defines Project tasks and resource requirements.
- Develops initial Project schedule and Project Management Plan.



• Collaborates with Town of Montreat project manager(s) to plan and schedule Project timelines to achieve on-time implementation.

5.1.3.3 Implementation Management

- Tightly manages Scope and budget of Project to ensure Scope changes and budget planned versus actual are transparent and handled effectively and efficiently.
- Establishes and manages a schedule and Tyler resources that properly support the Project Schedule and are also in balance with Scope/budget.
- Establishes risk/issue tracking/reporting process between Town of Montreat and Tyler and takes all
 necessary steps to proactively mitigate these items or communicate with transparency to Town of
 Montreat any items that may impact the outcomes of the Project.
- Collaborates with Town of Montreat 's project manager(s) to establish key business drivers and success indicators that will help to govern Project activities and key decisions to ensure a quality outcome of the project.
- Collaborates with Town of Montreat's project manager(s) to set a routine communication plan that will aide all Project team members, of both Town of Montreat and Tyler, in understanding the goals, objectives, current status, and health of the Project.

5.1.3.4 Resource Management

- Acts as liaison between Project team and Tyler manager(s).
- Identifies and coordinates all Tyler resources across all applications, Phases, and activities including development, forms, installation, reports, implementation, and billing.
- Provides direction and support to Project team.
- Manages the appropriate assignment and timely completion of tasks as defined in the Project Schedule, task list, and Go-Live Checklist.
- Assesses team performance and adjusts as necessary.
- Consulted on in Scope 3rd party providers to align activities with ongoing Project tasks.

5.1.4 Tyler Implementation Consultant

- Completes tasks as assigned by the Tyler project manager(s).
- Documents activities for services performed by Tyler.
- Guides Town of Montreat through software validation process following configuration.
- Assists during Go-Live process and provides support until Town of Montreat transitions to Client Services.
- Facilitates training sessions and discussions with Town of Montreat and Tyler staff to ensure adequate discussion of the appropriate agenda topics during the allotted time.
- May provide conversion review and error resolution assistance.

5.1.5 Tyler Sales

- Supports Sales to Implementation knowledge transfer during Initiate & Plan.
- Provides historical information, as needed, throughout implementation.
- Participates in pricing activities if additional licensing and/or services are needed.

5.1.6 Tyler Technical Services

- Maintains Tyler infrastructure requirements and design document(s).
- Involved in system infrastructure planning/review(s).



- Provides first installation of licensed software with initial database on servers.
- Supports and assists the project team with technical/environmental issues/needs.
- Deploys Tyler products.

5.2 Town of Montreat Roles & Responsibilities

Town of Montreat resources will be assigned prior to the start of each Phase of the Project. One person may be assigned to multiple Project roles.

5.2.1 Town of Montreat Executive Sponsor

The Town of Montreat executive sponsor provides support to the Project by providing strategic direction and communicating key issues about the Project and its overall importance to the organization. When called upon, the executive sponsor also acts as the final authority on all escalated Project issues. The executive sponsor engages in the Project, as needed, in order to provide necessary support, oversight, guidance, and escalation, but does not participate in day-to-day Project activities. The executive sponsor empowers the Town of Montreat steering committee, project manager(s), and functional leads to make critical business decisions for Town of Montreat.

- Champions the project at the executive level to secure buy-in.
- Authorizes required project resources.
- Actively participates in organizational change communications.

5.2.2 Town of Montreat Steering Committee

The Town of Montreat steering committee understands and supports the cultural change necessary for the Project and fosters an appreciation for the Project's value throughout the organization. The steering committee oversees the Town of Montreat project manager and Project as a whole through participation in regular internal meetings. The Town of Montreat steering committee remains updated on all Project progress, Project decisions, and achievement of Project milestones. The Town of Montreat steering committee also serves as primary level of issue resolution for the Project.

- Works to resolve all decisions and/or issues not resolved at the project manager level as part of the escalation process.
- Attends all scheduled steering committee meetings.
- Provides support for the project team.
- Assists with communicating key project messages throughout the organization.
- Prioritizes the project within the organization.
- Ensures the project staffed appropriately and that staff have necessary resources.
- Monitors project progress including progress towards agreed upon goals and objectives.
- Has the authority to approve or deny changes impacting the following areas:
 - o Cost
 - o Scope
 - o Schedule
 - o Project Goals
 - o Town of Montreat Policies
 - o Needs of other client projects



5.2.3 Town of Montreat Project Manager

Town of Montreat shall assign project manager(s) prior to the start of this project with overall responsibility and authority to make decisions related to Project Scope, scheduling, and task assignment. Town of Montreat Project Manager should communicate decisions and commitments to the Tyler project manager(s) in a timely and efficient manner. When Town of Montreat project manager(s) do not have the knowledge or authority to make decisions, he or she engages the necessary resources to participate in discussions and make decisions in a timely fashion to avoid Project delays. The client project manager(s) are responsible for reporting to client steering committee and determining appropriate escalation points.

5.2.3.1 Contract Management

- Validates contract compliance throughout the project.
- Ensures that invoicing and Deliverables meet contract requirements.
- Acts as primary point of contact for all contract and invoicing questions. Collaborates on and approves Change Requests, if needed, to ensure proper scope and budgetary compliance.

5.2.3.2 Planning

- Reviews and accepts project planning documents.
- Defines project tasks and resource requirements for Town of Montreat project team.
- Collaborates in the development and approval of the project schedule.
- Collaborates with Tyler project manager(s) to plan and schedule project timelines to achieve on-time implementation.

5.2.3.3 Implementation Management

- Tightly manages project budget and scope.
- Collaborates with Tyler project manager(s) to establish a process and approval matrix to ensure that scope changes and budget (planned versus actual) are transparent and handled effectively and efficiently.
- Collaborates with Tyler project manager to establish and manage a schedule and resource plan that properly supports the project schedule as a whole and is also in balance with scope and budget.
- Collaborates with Tyler project manager(s) to establish risk and issue tracking and reporting process between Town of Montreat and Tyler and takes all necessary steps to proactively mitigate these items or communicate with transparency to Tyler any items that may impact the outcomes of the project.
- Collaborates with Tyler project manager(s) to establish key business drivers and success indicators
 that will help to govern project activities and key decisions to ensure a quality outcome of the project.
- Routinely communicates with both Town of Montreat staff and Tyler, aiding in the understanding of goals, objectives, current status, and health of the project by all team members.
- Manages the requirements gathering process and ensure timely and quality business requirements are being provided to Tyler.

5.2.3.4 Resource Management

- Acts as liaison between project team and stakeholders.
- Identifies and coordinates all Town of Montreat resources across all modules, phases, and activities
 including data conversions, forms design, hardware and software installation, reports building, and
 satisfying invoices.
- Provides direction and support to project team.



- Builds partnerships among the various stakeholders, negotiating authority to move the project forward.
- Manages the appropriate assignment and timely completion of tasks as defined.
- Assesses team performance and takes corrective action, if needed.
- Provides guidance to Town of Montreat technical teams to ensure appropriate response and collaboration with Tyler Technical Support Teams in order to ensure timely response and appropriate resolution.
- Owns the relationship with in-Scope 3rd party providers and aligns activities with ongoing project tasks.
- Ensures that users have appropriate access to Tyler project toolsets as required.
- Conducts training on proper use of toolsets.
- Validates completion of required assignments using toolsets.

5.2.4 Town of Montreat Functional Leads

- Makes business process change decisions under time sensitive conditions.
- Communicates existing business processes and procedures to Tyler consultants.
- Assists in identifying business process changes that may require escalation.
- Contributes business process expertise for Current & Future State Analysis.
- Identifies and includes additional subject matter experts to participate in Current & Future State Analysis.
- Validates that necessary skills have been retained by end users.
- Provides End Users with dedicated time to complete required homework tasks.
- Acts as an ambassador/champion of change for the new process and provide business process change support.
- Identifies and communicates any additional training needs or scheduling conflicts to Town of Montreat project manager.
- Actively participates in all aspects of the implementation, including, but not limited to, the following key activities:
 - o Task completion
 - o Stakeholder Meeting
 - o Project Management Plan development
 - o Schedule development
 - o Maintenance and monitoring of risk register
 - Escalation of issues
 - o Communication with Tyler project team
 - o Coordination of Town of Montreat resources
 - o Attendance at scheduled sessions
 - o Change management activities
 - o Modification specification, demonstrations, testing and approval assistance
 - o Data analysis assistance
 - o Decentralized end user training
 - o Process testing
 - Solution Validation

5.2.5 Town of Montreat Power Users

- Participate in project activities as required by the project team and project manager(s).
- Provide subject matter expertise on Town of Montreat business processes and requirements.
- Act as subject matter experts and attend Current & Future State Analysis sessions as needed.



- Attend all scheduled training sessions.
- Participate in all required post-training processes as needed throughout project.
- Test all application configuration to ensure it satisfies business process requirements.
- Become application experts.
- Participate in Solution Validation.
- Adopt and support changed procedures.
- Complete all deliverables by the due dates defined in the project schedule.
- Demonstrate competency with Tyler products processing prior to Go-live.
- Provide knowledge transfer to Town of Montreat staff during and after implementation.
- Participate in conversion review and validation.

5.2.6 Town of Montreat End Users

- Attend all scheduled training sessions.
- Become proficient in application functions related to job duties.
- Adopt and utilize changed procedures.
- Complete all deliverables by the due dates defined in the project schedule.
- Utilize software to perform job functions at and beyond Go-live.

5.2.7 Town of Montreat Technical Lead

- Coordinates updates and releases with Tyler as needed.
- Coordinates the copying of source databases to training/testing databases as needed for training days.
- Coordinates and adds new users, printers and other peripherals as needed.
- Validates that all users understand log-on process and have necessary permission for all training sessions.
- Coordinates interface development for Town of Montreat third party interfaces.
- Develops or assists in creating reports as needed.
- Ensures on-site system meets specifications provided by Tyler.
- Assists with software installation as needed.
- Extracts and transmits conversion data and control reports from Town of Montreat's legacy system per the conversion schedule set forth in the project schedule.

5.2.7.1 Town of Montreat Upgrade Coordination

- Becomes familiar with the software upgrade process and required steps.
- Becomes familiar with Tyler's releases and updates.
- Utilizes Tyler resources to stay abreast of the latest Tyler releases and updates, as well as the latest helpful tools to manage Town of Montreat's software upgrade process.
- Assists with the software upgrade process during implementation.
- Manages software upgrade activities post-implementation.
- Manages software upgrade plan activities.
- Coordinates software upgrade plan activities with Town of Montreat and Tyler resources.
- Communicates changes affecting users and department stakeholders.
- Obtains department stakeholder acceptance to upgrade production environment.

5.2.8 Town of Montreat Change Management Lead

Validates that users receive timely and thorough communication regarding process changes.



- Provides coaching to supervisors to prepare them to support users through the project changes.
- Identifies the impact areas resulting from project activities and develops a plan to address them proactively.
- Identifies areas of resistance and develops a plan to reinforce the change.
- Monitors post-production performance and new process adherence.

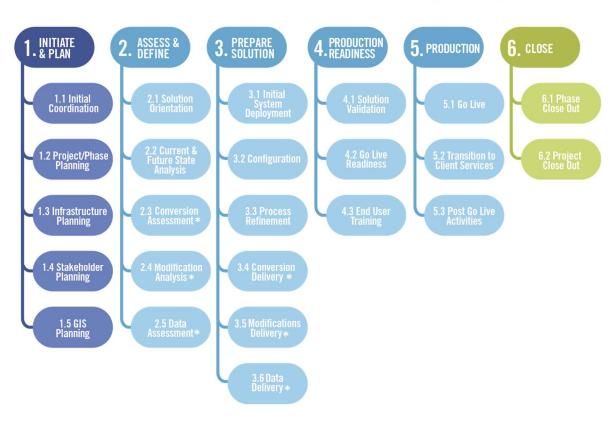
Part 3: Project Plan

6. Project Stages

Work Breakdown Structure

The Work Breakdown Structure (WBS) is a hierarchical representation of a Project or Phase broken down into smaller, more manageable components. The top-level components are called "Stages" and the second level components are called "Work Packages". The work packages, shown below each stage, contain the high-level work to be done. The detailed Project Schedule, developed during Project/Phase Planning and finalized during subsequent stages, lists the tasks to be completed within each work package. Each stage ends with a "Control Point", confirming the work performed during that stage of the Project has been accepted by Town of Montreat.

Work Breakdown Structure (WBS)



^{*}Items noted with an asterisk in the graphic above relate to specific products and services. If those products and services are not included in the scope of the contract, these specific work packages will be noted as "Intentionally Left Blank" in Section 6 of the Statement of Work.

6.1 Initiate and Plan

The Initiate and Plan stage involves Project initiation, infrastructure, and planning. This stage creates a foundation for the Project by identifying and establishing sequence and timing for each Phase as well as verifying scope for the Project. This stage will be conducted at the onset of the Project, with a few unique items being repeated for the additional Phases as needed.

6.1.1 Initial Coordination

Prior to Project commencement, Tyler management assigns project manager(s). Additional Project resources will be assigned later in the Project as a Project schedule is developed. Tyler provides Town of Montreat with initial Project documents used to gather names of key personnel, their functional role as it pertains to the Project, as well as any blackout dates to consider for future planning. Town of Montreat gathers the information requested by the provided deadline ensuring preliminary planning and scheduling can be conducted moving the Project forward in a timely fashion. Internally, the Tyler Project Manager(s) coordinate with sales to ensure transfer of vital information from the sales process prior to scheduling a Project Planning Meeting with Town of Montreat's team. During this step, Tyler will work with Town of Montreat to establish the date(s) for the Project and Phase Planning session.

- Formally launch the project.
- Establish project governance.
- Define and communicate governance for Tyler.
- Identify client project team.

STAGE 1	Init	ial Co	oord	inatio	on												
	Tyle	er							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	mplementation Manager	Project Manager	mplementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	-unctional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Tyler project team is assigned	Α	R	С	1	1	1	1		1		1						
Client project team is assigned									Α	1	R	1	1	1			
Provide initial project documents to Town of Montreat		А	R	С			С		1		1						
Gather preliminary information requested			1						А		R	С		С		С	С
Sales to implementation knowledge transfer		А	R	ı	I	ı	ı				I						
Create Project Portal to store project artifacts and facilitate communication		А	R								1						

Inputs	Contract documents
	Statement of Work
Outputs/Deliverables	Completed initial project documents

• Project activities begin after the agreement has been fully executed.

Project portal

6.1.2 Project/Phase Planning

Project and Phase planning provides an opportunity to review the contract, software, data conversions and services purchased, identify applications to implement in each Phase (if applicable), and discuss implementation timeframes.

During this work package Tyler will work with Town of Montreat to coordinate and plan a formal Project planning meeting(s). This meeting signifies the start of the Project and should be attended by all Town of Montreat Project team members and the Tyler Project Manager. The meeting provides an opportunity for Tyler to introduce its implementation methodology, terminology, and Project management best practices to Town of Montreat's Project Team. This will also present an opportunity for project managers and Project sponsors to begin to discuss Project communication, metrics, status reporting and tools to be used to measure Project progress and manage change.

Tyler will work with the Town of Montreat Project Team to prepare and deliver the Project Management Plan as an output of the planning meeting. This plan will continue to evolve and grow as the Project progresses and will describe how the project will be executed, monitored, and controlled.

During project planning, Tyler will introduce the tools that will be used throughout the implementation. Tyler will familiarize the client with these tools during project planning and make them available for review and maintenance as applicable throughout the project. Some examples are Solution validation plan, issue log, and go-live checklist.

STAGE 1	Proj	ect/P	hase	Plani	ning												
	Tyler	r							Clier	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads

Schedule and														
conduct planning	Α	R					1		С	С	1			
session(s)														
Develop Project	A	R								С				
Management Plan	A	IV.							C	ر	ı			
Develop initial	^	D	_	_	-	_	-	_	((_	_	(_
project schedule	А	N						1	C	C	1	1	C	

Inputs	Contract documents						
	Statement of Work						
	Guide to Starting Your Project						

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Project Management Plan	Delivery of document
	Project Operational Plan	Delivery of document
	Initial Project Schedule	Town of Montreat provides acceptance of schedule based on resource availability,
		project budget, and goals.

• Town of Montreat has reviewed and completed the Guide to Starting Your Project document.

6.1.3 Infrastructure Planning

Procuring required hardware and setting it up properly is a critical part of a successful implementation. This task is especially important for Tyler-hosted/SaaS deployment models. Tyler will be responsible for building the environments for a hosted/SaaS deployment, unless otherwise identified in the Agreement. Tyler will install Licensed Software on application server(s) or train Town of Montreat to install License Software. The Town of Montreat is responsible for the installation and setup of all peripheral devices.

- Ensure Town of Montreat's infrastructure meets Tyler's application requirements.
- Ensure Town of Montreat's infrastructure is scheduled to be in place and available for use on time.

STAGE 1	Infr	astruc	ture	Plan	ning												
	Tyle	r							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts	Department Heads	End Users	Technical Leads

Provide Infrastructure Requirements and Design	А	R	С	_					_
Document Document	A					'			•
Initial Infrastructure Meeting	А	R	С	С		С			С
*Schedule SaaS Environment Availability	А	R		С		1			
*Schedule Hardware to be Available for Installation		ı		ı	А	R			С
Schedule Installation of All Licensed Software	Α	R		С		1			1
Infrastructure Audit	Α	R		С					С

Inputs	1. Initial Infrastructure Requirements and Design	n Document
Outputs /		Acceptance Criteria [only] for Deliverables
Deliverables		
	1. Completed Infrastructure Requirements	Delivery of Document
	and Design Document	
	2. Infrastructure Audit	System Passes Audit Criteria

6.1.4 Stakeholder Meeting

Communication of the Project planning outcomes to the Town of Montreat Project team, executives and other key stakeholders is vital to Project success. The Stakeholder meeting is a strategic activity to inform, engage, gain commitment, and instill confidence in the Town of Montreat team. During the meeting, the goals and objectives of the Project will be reviewed along with detail on Project scope, implementation methodology, roles and responsibilities, Project timeline and schedule, and keys to Project success.

- Formally present and communicate the project activities and timeline.
- Communicate project expectations.

STAGE 1	Stal	kehol	der N	⁄leeti	ng												
	Tyle	r							Clier	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Create Stakeholder Meeting Presentation	I	А	R	I	1				_	I	С		1				

Review Stakeholder Meeting Presentation		1	С				А		R		С				
Perform Stakeholder	_	٨	R	_	1		_	1	C	1	1	1	_	1	_
Meeting Presentation	'		11	'	'		'	'		'	'	'	•	'	

Inputs	Agreement
	SOW
	Project Management Plan

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Stakeholder Meeting Presentation	

None

6.1.5 Intentionally left blank.

6.1.6 Control Point 1: Initiate & Plan Stage Acceptance

Acceptance criteria for this stage includes completion of all criteria listed below.

Note: Advancement to the Assess & Define stage is not dependent upon Tyler's receipt of this stage acceptance.

Initiate & Plan Stage Deliverables:

- Project Management Plan
- Initial Project Schedule

Initiate & Plan stage acceptance criteria:

- All stage deliverables accepted based on acceptance criteria previously defined
- Project governance defined
- Project portal made available to Town of Montreat
- Stakeholder meeting complete

6.2 Assess & Define

The Assess & Define stage will provide an opportunity to gather information related to current Town of Montreat business processes. This information will be used to identify and define business processes utilized with Tyler software. Town of Montreat collaborates with Tyler providing complete and accurate information to Tyler staff and assisting in analysis, understanding current workflows and business processes.

6.2.1 Solution Orientation

The Solution Orientation provides the Project stakeholders a high-level understanding of the solution functionality prior to beginning the current and future state analysis. The primary goal is to establish a foundation for upcoming conversations regarding the design and configuration of the solution.



Tyler utilizes a variety of tools for the Solution Orientation, focusing on Town of Montreat team knowledge transfer such as: eLearning, documentation, or walkthroughs. The Town of Montreat team will gain a better understanding of the major processes and focus on data flow, the connection between configuration options and outcome, integration, and terminology that may be unique to Tyler's solution.

Objectives:

- Provide a basic understanding of system functionality.
- Prepare Town of Montreat for current and future state analysis.

STAGE 2	Solu	Solution Orientation															
	Tyle	r							Clier	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Provide pre-requisites			Α	R							1	1		1	1		1
Complete pre-requisites											Α	R		С			С
Conduct orientation			А	R							1	-		1	1		1

Inputs	Solution orientation materials
	Training Plan

6.2.2 Current & Future State Analysis

The Current & Future State Analysis provides the Project stakeholders and Tyler an understanding of process changes that will be achieved with the new system.

Town of Montreat and Tyler will evaluate current state processes, options within the new software, pros and cons of each based on current or desired state and make decisions about the future state configuration and processing. This may occur before or within the same timeframe as the configuration work package. The options within the new software will be limited to the scope of this implementation and will make use of standard Tyler functionality.

The Town of Montreat will adopt the existing Tyler solution wherever possible to avoid project schedule and quality risk from over customization of Tyler products. It is the client's responsibility to verify that in-scope requirements are being met throughout the implementation if functional requirements are defined as part of the contract. The following guidelines will be followed when evaluating if a modification to the product is required:

- A reasonable business process change is available.
- Functionality exists which satisfies the requirement.
- Configuration of the application satisfies the requirement.
- An in-scope modification satisfies the requirement.

Requirements that are not met will follow the agreed upon change control process and can have impacts on the project schedule, scope, budget and resource availability.

STAGE 2	Cur	Current & Future State Analysis															
	Tyle	r							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Current State process review			А	R	1	1	1				С	С	С	С			С
Discuss future-state options			А	R	С	С	С				С	С	С	С			С
Make future-state decisions (non-COTS)			С	С	С	С	С				А	R	T	С			С
Document anticipated configuration options required to support future state			А	R	С	С	С				I	I	I	I			I

Inputs	Client current state documentation
	Solution Orientation completion

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Documentation that describes future-state	Delivery of document
	decisions and configuration options to support	
	future-state decisions.	

Work package assumptions:

- Town of Montreat attendees possess sufficient knowledge and authority to make future state decisions.
- Town of Montreat is responsible for any documentation of current state business processes.
- Client is able to effectively communicate current state processes.

6.2.3 Conversion Assessment

Data Conversions are a major effort in any software implementation. Tyler's conversion tools facilitate the predictable, repeatable conversion process that is necessary to support a successful transition to the Tyler system. The first step in this process is to perform an assessment of the existing ("legacy") system(s), to better understand the source data, risks, and options available. Once the data has been analyzed, the plan for data conversion is completed and communicated to the appropriate stakeholders.

Objectives:

- Communicate a common understanding of the project goals with respect to data.
- Ensure complete and accurate source data is available for review/transfer.
- Map the data from the source to the Tyler system.
- Document the data conversion/loading approach.

STAGE 2	Data	Data Conversion Assessment															
	Tyle	r							Client								
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Extract Data from Source Systems			1		С						А						R
Review and Scrub Source Data			_	1	1						А	R		С			1
Build/Update Data Conversion Plan			R	С	С						С	1	1	1			1

Inputs	Client Source data
	Client Source data Documentation (if available)

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
Deliverables	Data Conversion Plan built/updated	Client Acceptance of Data Conversion Plan, if
		Applicable

Work package assumptions:

- Tyler will be provided with data from the Legacy system(s) in a mutually agreed upon format.
- Tyler will work with Town of Montreat representatives to identify business rules before writing the conversion.
- Town of Montreat subject matter experts and resources most familiar with the current data will be involved in the data conversion planning effort.

6.2.4 Intentionally left blank.

6.2.5 Intentionally left blank.

6.2.6 Control Point 2: Assess & Define Stage Acceptance

Acceptance criteria for this Stage includes completion of all criteria listed below.

Note: Advancement to the Prepare Solution Stage is dependent upon Tyler's receipt of the Stage Acceptance.

Assess & Define Stage Deliverables:

- Documentation of future state decisions and configuration options to support future state decisions.
- Modification specification document.
- Assess & Define Stage Acceptance Criteria:
- All stage deliverables accepted based on criteria previously defined.
- Solution Orientation is delivered.
- Conversion data extracts are received by Tyler.
- Data conversion plan built.

6.3 Prepare Solution

During the Prepare Solution stage, information gathered during the Initiate & Plan and Assess & Define stages will be used to install and configure the Tyler software solution. Software configuration will be validated by the client against future state decisions defined in previous stages and processes refined as needed to ensure business requirements are met.

6.3.1 Initial System Deployment

The timely availability of the Tyler Solution is important to a successful Project implementation. The success and timeliness of subsequent work packages are contingent upon the initial system deployment of Tyler Licensed Software on an approved network and infrastructure. Delays in executing this work package can affect the project schedule.

- All licensed software is installed and operational.
- Town of Montreat is able to access the software.

STAGE 3	Initial System Deployment (Hosted/SaaS)	*
	Tyler	Client

RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Prepare hosted environment			А				R				I						С
Install Licensed																	
Software with																	
Initial Database on			_				_										С
Server(s) for			A				R				1						C
Included																	
Environments																	
Install Licensed																	
Software on Client Devices (if			1				С				Α						R
applicable)																	
Tyler System																	
Administration																	
Training (if			Α				R				ı						С
applicable)																	

Outputs /		Acceptance Criteria [only] for Deliverables
Deliverables		
	Licensed Software is Installed on the Server(s)	Software is accessible
	Licensed Software is Installed on Client Devices	Software is accessible
	(if applicable)	
	Installation Checklist/System Document	System Passes
	Infrastructure Design Document (C&J – If	
	Applicable)	

- The most current generally available version of the Tyler Licensed Software will be installed.
- Town of Montreat will provide network access for Tyler modules, printers, and Internet access to all applicable Town of Montreat and Tyler Project staff.

6.3.2 **Configuration**

The purpose of Configuration is to prepare the software product for validation.

Tyler staff collaborates with Town of Montreat to complete software configuration based on the outputs of the future state analysis performed during the Assess and Define Stage. Town of Montreat collaborates with Tyler staff iteratively to validate software configuration.

Objectives:

- Software is ready for validation.
- Educate Town of Montreat Power User how to configure and maintain software.
- Prepare standard interfaces for process validation (if applicable).

STAGE 3	Con	figur	ation														
	Tyle	r							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Conduct configuration			А	R							1	С		С			
Complete Tyler configuration tasks (where applicable)			А	R							I	I		I			
Complete Client configuration tasks (where applicable)			ı	С							А	R		С			
Standard interfaces configuration and training (if applicable)			А	R			С				I	С		С			С
Updates to Solution Validation testing plan			С	С							А	R		С			С

Inputs	Documentation that describes future state decisions and configuration options to support future
	state decisions.

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Configured System	N/A

Work package assumptions:

• Tyler provides guidance for configuration options available within the Tyler software. Town of Montreat is responsible for making decisions when multiple options are available.

6.3.3 Process Refinement

Tyler will educate the Town of Montreat users on how to execute processes in the system to prepare them for the validation of the software. Town of Montreat collaborates with Tyler staff iteratively to validate software configuration options to support future state.

- Ensure that Town of Montreat understands future state processes and how to execute the processes in the software.
- Refine each process to meet the business requirements.
- Validate standard interfaces, where applicable.
- Validate forms and reports, where applicable.

STAGE 3	Prod	cess F	Refine	ment	•												
	Tylei	r							Clier	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Conduct process training			А	R							1	С	T	С			
Confirm process decisions			1	С						А	R	С	1	С			
Test configuration			1	С							А	R		С			
Refine configuration (Client Responsible)			ı	С							А	R		С			
Refine configuration (Tyler Responsible)			А	R							ı	I		I			
Validate interface process and results			1	С			С				А	R		С			С
Update client- specific process documentation (if applicable)			I	С							А	R		С			
Updates to Solution Validation testing plan			С	С							А	R		С			С

Inputs	Initial Configuration
	Documentation that describes future state decisions and configuration options to support
	future state decisions.
	Solution validation test plan

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Updated solution validation test plan	

Completed client-specific process	
documentation (completed by Town of	
Montreat)	

None

6.3.4 Conversion Delivery

The purpose of this task is to transition the Town of Montreat's data from their source ("legacy") system(s) to the Tyler system(s). The data will need to be mapped from the legacy system into the new Tyler system format. A well-executed data conversion is key to a successful cutover to the new system(s).

With guidance from Tyler, the Town of Montreat will review specific data elements within the system and identify / report discrepancies. Iteratively, Tyler will collaborate with the Town of Montreat to address conversion discrepancies. This process will allow for clean, reconciled data to transfer from the source system(s) to the Tyler system(s). Reference Conversion Appendix for additional detail.



Objectives:

Data is ready for production (Conversion).

STAGE 3	Data Delivery & Conversion	
	Tyler	Client

RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Provide data																	·
crosswalks/code			Α	С	R						1	1		_			
mapping tool																	
Populate data																	
crosswalks/code				С	С						Α	R		С			
mapping tool																	
Iterations:																	
Conversion			Α	С	R						ı						ı
Development																	
Iterations:			_		_												
Deliver converted data			Α		R		1				ı						1
Iterations:																	
Proof/Review																	
data and			С	С	С						Α	R		С			С
reconcile to												1		C			C
source system																	

Inputs	
	Data Conversion Plan
	Configuration

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Code Mapping Complete / Validated	N/A
	Conversion Iterations / Reviews Complete	Conversion complete, verified and ready for
		final pass

- The Town of Montreat will provide a single file layout per source system as identified in the investment summary.
- The Town of Montreat subject matter experts and resources most familiar with the current data will be involved in the data conversion effort.
- The Town of Montreat project team will be responsible for completing the code mapping activity, with assistance from Tyler.

6.3.5 Intentionally left blank.

6.3.6 Intentionally left blank.

6.3.7 Control Point 3: Prepare Solution Stage Acceptance

Acceptance criteria for this Stage includes all criteria listed below in each Work Package.

Note: Advancement to the Production Readiness Stage is dependent upon Tyler's receipt of the Stage Acceptance.

Prepare Solution Stage Deliverables:

- Licensed software is installed.
- Installation checklist/system document.
- Conversion iterations and reviews complete.

Prepare Solution Stage Acceptance Criteria:

- All stage deliverables accepted based on criteria previously defined.
- Software is configured.
- Solution validation test plan has been reviewed and updated if needed.

6.4 Production Readiness

Activities in the Production Readiness stage will prepare the client team for go-live through solution validation, the development of a detailed go-live plan and end user training. A readiness assessment will be conducted with the client to review the status of the project and the organizations readiness for go-live.

6.4.1 Solution Validation

Solution Validation is the end-to-end software testing activity to ensure that Town of Montreat verifies all aspects of the Project (hardware, configuration, business processes, etc.) are functioning properly, and validates that all features and functions per the contract have been deployed for system use.

- Validate that the solution performs as indicated in the solution validation plan.
- Ensure Town of Montreat organization is ready to move forward with go-live and training (if applicable).

STAGE 4	Solution Validation	
	Tyler	Client

RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	mplementation Manager	Project Manager	mplementation Consultant	ata Experts	Modification Services	echnical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	-unctional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Update Solution	نن					2	Ţ	O	نن	Ş			O			Е	Ĕ
Validation plan			Α	R	С						C	C		С			
Update test scripts (as applicable)			С	С	С						А	R		С			
Perform testing			С	С	С						А	R		С			
Document issues from			С	С	С						Α	R		С			
testing																	
Perform required follow-			Α	R	С						С	С		С			
up on issues																	

Inputs	Solution Validation plan
	Completed work product from prior stages (configuration, business process, etc.)

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Solution Validation Report	Town of Montreat updates report with testing results

- Designated testing environment has been established.
- Testing includes current phase activities or deliverables only.

6.4.2 Go-Live Readiness

Tyler and Town of Montreat will ensure that all requirements defined in Project planning have been completed and the Go-Live event can occur, as planned. A go-live readiness assessment will be completed identifying risks or actions items to be addressed to ensure the client has considered its ability to successfully Go-Live. Issues and concerns will be discussed and mitigation options documented. Tyler and Town of Montreat will jointly agree to move forward with transition to production. Expectations for final preparation and critical dates for the weeks leading into and during the Go-Live week will be planned in detail and communicated to Project teams.

- Action plan for go-live established.
- Assess go-live readiness.
- Stakeholders informed of go-live activities.

STAGE 4	Go-Live Readiness

	Tyle	r							Client										
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads		
Perform Readiness Assessment	1	Α	R	С	С	1	С	_	1	1	1		1				1		
Conduct Go-Live planning session		А	R	С							С	С	С	С	С		С		
Order peripheral hardware (if applicable)			1							А	R						С		
Confirm procedures for Go-Live issue reporting & resolution		А	R	ı	ı	ı	ı				С	С	ı	I	ı	I	_		
Develop Go-Live checklist		Α	R	С	С						С	С	1	С			С		
Final system infrastructure review (where applicable)			А				R				С						С		

Inputs	Future state decisions
	Go-live checklist

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Updated go-live checklist	Updated Action plan and Checklist for go-live
		delivered to Town of Montreat

None

6.4.3 End User Training

End User Training is a critical part of any successful software implementation. Using a training plan previously reviewed and approved, the Project team will organize and initiate the training activities.

Tyler Led: Tyler provides training for all applicable users. One or multiple occurrences of each scheduled training or implementation topic will be covered.

Tyler will provide standard application documentation for the general use of the software. It is not Tyler's responsibility to develop client specific business process documentation. Client-led training labs using client specific business process documentation if created by the client can be added to the regular training curriculum, enhancing the training experiences of the end users.

Objectives:

End users are trained on how to use the software prior to go-live.

Town of Montreat is prepared for on-going training and support of the application.

STAGE 4	End	Use	r Trai	ning													
	Tyle	r							Client								
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Update training plan		А	R	С							С		1		С		
End User training (Tyler-led)		А	R	С							С	С	I	С	С	С	
Train-the-trainer		Α	R	С							С	С	1	С			
End User training (Client-led)			С	С							А	R	1	С	С	С	

Inputs	Training Plan
	List of End Users and their Roles / Job Duties
	Configured Tyler System

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	End User Training	Town of Montreat signoff that training was delivered

Work package assumptions:

- The Town of Montreat project team will work with Tyler to jointly develop a training curriculum that identifies the size, makeup, and subject-area of each of the training classes.
- Tyler will work with Town of Montreat as much as possible to provide end-user training in a manner that minimizes the impact to the daily operations of Town of Montreat departments.
- Town of Montreat will be responsible for training new users after go-live (exception—previously planned or regular training offerings by Tyler).

6.4.4 Control Point 4: Production Readiness Stage Acceptance

Acceptance criteria for this stage includes all criteria listed below. Advancement to the Production stage is dependent upon Tyler's receipt of the stage acceptance.

Production Readiness stage deliverables:

- Solution Validation Report.
- Update go-live action plan and checklist.
- End user training.

Production Readiness stage acceptance criteria:

- All stage deliverables accepted based on criteria previously defined.
- Go-Live planning session conducted.

6.5 Production

Following end user training the production system will be fully enabled and made ready for daily operational use as of the scheduled date. Tyler and Town of Montreat will follow the comprehensive action plan laid out during Go-Live Readiness to support go-live activities and minimize risk to the Project during go-live. Following go-live, Tyler will work with Town of Montreat to verify that implementation work is concluded, post go-live activities are scheduled, and the transition to Client Services is complete for long-term operations and maintenance of the Tyler software.

6.5.1 Go-Live

Following the action plan for Go-Live, defined in the Production Readiness stage, Town of Montreat and Tyler will complete work assigned to prepare for Go-Live.

Town of Montreat provides final data extract and Reports from the Legacy System for data conversion and Tyler executes final conversion iteration, if applicable. If defined in the action plan, Town of Montreat manually enters any data added to the Legacy System after final data extract into the Tyler system.

Tyler staff collaborates with Town of Montreat during Go-Live activities. Town of Montreat transitions to Tyler software for day-to day business processing.

Some training topics are better addressed following Go-Live when additional data is available in the system or based on timing of applicable business processes and will be scheduled following Go-Live per the Project Schedule.

- Execute day to day processing in Tyler software.
- Client data available in Production environment.

STAGE 5	Go-	Go-Live															
	Tyle	r							Client								
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Provide final source data extract, if applicable			С		С						А						R

Final source data pushed into production environment, if applicable		А	С	R				I	С		С		С
Proof final converted data, if applicable		С	С	С				А	R		С		
Complete Go-Live activities as defined in the Go-Live action plan		С	С	С			А	R	С	ı	С		
Provide Go-Live assistance		А	R	С	С	1		С	С	1	С	1	С

Inputs	Comprehensive Action Plan for Go-Live
	Final source data (if applicable)

Outputs /		Acceptance Criteria [only] for Deliverables
Deliverables		
	Data is available in production environment	Client confirms data is available in production
		environment

- Town of Montreat will complete activities documented in the action plan for Go-Live as scheduled.
- External stakeholders will be available to assist in supporting the interfaces associated with the Go-Live live process.
- The Client business processes required for Go-Live are fully documented and tested.
- The Town of Montreat Project team and subject matter experts are the primary point of contact for the end users when reporting issues during Go-Live.
- The Town of Montreat Project Team and Power User's provide business process context to the end users during Go-Live.
- The Tyler Go-Live support team is available to consult with the Town of Montreat teams as necessary.
- The Tyler Go-Live support team provides standard functionality responses, which may not be tailored to the local business processes.

6.5.2 Transition to Client Services

This work package signals the conclusion of implementation activities for the Phase or Project with the exception of agreed-upon post Go-Live activities. The Tyler project manager(s) schedules a formal transition of Town of Montreat onto the Tyler Client Services team, who provides Town of Montreat with assistance following Go-Live, officially transitioning Town of Montreat to operations and maintenance.

- Ensure no critical issues remain for the project teams to resolve.
- Confirm proper knowledge transfer to Town of Montreat teams for key processes and subject areas.

STAGE 5	Transition to Client Services	
	Tyler	Client



RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	mplementation Manager	Project Manager	mplementation Consultant	ata Experts	Modification Services	Fechnical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	-unctional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Transfer client to Client Services and review issue reporting and resolution processes	I	1	А	1	I			R	I	I	С	С	0	C		В	
Review long term maintenance and continuous improvement			А					R			С	С		С			

Inputs	Open item/issues List	
Outputs /		Acceptance Criteria [only] for Deliverables
Deliverables	Client Services Support Document	

• No material project issues remain without assignment and plan.

6.5.3 Post Go-Live Activities

Some implementation activities are provided post-production due to the timing of business processes, the requirement of actual production data to complete the activities, or the requirement of the system being used in a live production state.

- Schedule activities that are planned for after Go-Live.
- Ensure issues have been resolved or are planned for resolution before phase or project close.

STAGE 5	Post Go-Live Activities	
	Tyler	Client

RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Schedule contracted activities that are planned for delivery after go-live		А	R	С	С	С	С	ı			С	С	ı	С			С
Determine resolution plan in preparation for phase or project close out		А	R	С	С	С		I			С	С	I	С			

Inputs	List of post Go-Live activities	
Outputs /		Acceptance Criteria [only] for
Deliverables		Deliverables
	Updated issues log	

System is being used in a live production state.

6.5.4 Control Point 5: Production Stage Acceptance

Acceptance criteria for this Stage includes completion of all criteria listed below:

- Advancement to the Close stage is not dependent upon Tyler's receipt of this Stage Acceptance.
- Converted data is available in production environment.

Production Stage Acceptance Criteria:

- All stage deliverables accepted based on criteria previously defined.
- Go-Live activities defined in the Go-Live action plan completed.
- Client services support document is provided.

6.6 Close

The Close stage signifies full implementation of all products purchased and encompassed in the Phase or Project. Town of Montreat transitions to the next cycle of their relationship with Tyler (next Phase of implementation or long-term relationship with Tyler Client Services).

6.6.1 Phase Closeout

This work package represents Phase completion and signals the conclusion of implementation activities for the Phase. The Tyler Client Services team will assume ongoing support of Town of Montreat for systems implemented in the Phase.

Objectives:

• Agreement from Tyler and Town of Montreat teams that activities within this phase are complete.

STAGE 6	Pha	se Cl	ose C	ut													
	Tyle	r							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Reconcile project budget and status of contract Deliverables	1	А	R						1	1	С						
Hold post phase review meeting		А	R	С	С	С	С				С	С	С	С			С
Release phase- dependent Tyler project resources	А	R	I								1						

Participants	Tyler	Client
	Project Leadership	Project Manager
	Project Manager	Project Sponsor(s)
	Implementation Consultants	Functional Leads, Power Users,
		Technical Leads
	Technical Consultants (Conversion, Deployment,	
	Development)	
	Client Services	

Inputs	Contract
	Statement of Work
	Project artifacts

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Final action plan (for outstanding items)	
	Reconciliation Report	
	Post Phase Review	

• Tyler deliverables for the phase have been completed.

6.6.2 **Project Closeout**

Completion of this work package signifies final acceptance and formal closing of the Project.

At this time Town of Montreat may choose to begin working with Client Services to look at continuous improvement Projects, building on the completed solution.

Objectives:

- Confirm no critical issues remain for the project teams to resolve.
- Determine proper knowledge transfer to Town of Montreat teams for key processes and subject areas has occurred.
- Verify all deliverables included in the Agreement are delivered.

STAGE 6	Project Close Out																
	Tyle	r							Clie	nt							
RACI MATRIX KEY: R = Responsible A = Accountable C = Consulted I = Informed	Executive Manager	Implementation Manager	Project Manager	Implementation Consultant	Data Experts	Modification Services	Technical Services	Client Services	Executive Sponsor	Steering Committee	Project Manager	Functional Leads	Change Management Leads	Subject Matter Experts (Power	Department Heads	End Users	Technical Leads
Conduct post project review		А	R	C	С	С	С				С	С	С	С			С
Deliver post project report to Town of Montreat and Tyler leadership	I	А	R						I	I	С						
Release Tyler project resources	А	R	1								1						

Inputs	Contract
	Statement of Work

Outputs / Deliverables		Acceptance Criteria [only] for Deliverables
	Post Project Report	Client acceptance; Completed report indicating all project Deliverables and milestones have been completed

Work package assumptions:

- All project implementation activities have been completed and approved.
- No critical project issues remain that have not been documented and assigned.
- Final project budget has been reconciled and invoiced.
- All Tyler deliverables have been completed.

6.6.3 Control Point 6: Close Stage Acceptance

Acceptance criteria for this Stage includes completion of all criteria listed below.

Close Stage Deliverables:

Post Project Report.

Close Stage Acceptance Criteria:

Completed report indicating all Project deliverables and milestones have been completed.

7. **General Assumptions**

Tyler and Town of Montreat will use this SOW as a guide for managing the implementation of the Tyler Project as provided and described in the Agreement. There are a number of assumptions which, when acknowledged and adhered to, will support a successful implementation. Assumptions related to specific work packages are documented throughout the SOW. Included here are general assumptions which should be considered throughout the overall implementation process.

7.1 Project

- Project activities will begin after the Agreement has been fully executed.
- The Town of Montreat Project Team will complete their necessary assignments in a mutually agreed upon timeframe in order to meet the scheduled go-live date, as outlined in the Project Schedule.
- Sessions will be scheduled and conducted at a mutually agreeable time.
- Additional services, software modules and modifications not described in the SOW or Agreement will be considered a change to this Project and will require a Change Request Form as previously referenced in the definition of the Change Control Process.
- Tyler will provide a written agenda and notice of any prerequisites to the Town of Montreat project manager(s) ten (10) business days or as otherwise mutually agreed upon time frame prior to any scheduled on-site or remote sessions, as applicable.
- Tyler will provide guidance for configuration and processing options available within the Tyler software. If multiple options are presented by Tyler, Town of Montreat is responsible for making decisions based on the options available.
- Implementation of new software may require changes to existing processes, both business and technical, requiring Town of Montreat to make process changes.
- Town of Montreat is responsible for defining, documenting and implementing their policies that result from any business process changes.

7.2 Organizational Change Management

Unless otherwise contracted by Tyler, Town of Montreat is responsible for managing Organizational Change. Impacted Client resources will need consistent coaching and reassurance from their leadership team to embrace and accept the changes being imposed by the move to new software. An important part of change is ensuring that impacted client resources understand the value of the change, and why they are being asked to change.

7.3 Resources and Scheduling

- Town of Montreat resources will participate in scheduled activities as assigned in the Project Schedule.
- The Town of Montreat team will complete prerequisites prior to applicable scheduled activities. Failure to do so may affect the schedule.
- Tyler and Town of Montreat will provide resources to support the efforts to complete the Project as scheduled and within the constraints of the Project budget.
- Abbreviated timelines and overlapped Phases require sufficient resources to complete all required work as scheduled.
- Changes to the Project Schedule, availability of resources or changes in Scope will be requested through a Change Request. Impacts to the triple constraints (scope, budget and schedule) will be assessed and documented as part of the change control process.
- Town of Montreat will ensure assigned resources will follow the change control process and possess the required business knowledge to complete their assigned tasks successfully. Should there be a change in resources, the replacement resource should have a comparable level of availability, change control process buy-in, and knowledge.
- Town of Montreat makes timely Project related decisions in order to achieve scheduled due dates on tasks and prepare for subsequent training sessions. Failure to do so may affect the schedule, as each analysis and implementation session is dependent on the decisions made in prior sessions.
- Town of Montreat will respond to information requests in a comprehensive and timely manner, in accordance with the Project Schedule.
- Town of Montreat will provide adequate meeting space or facilities, including appropriate system connectivity, to the project teams including Tyler team members.
- For on-site visits, Tyler will identify a travel schedule that balances the needs of the project and the employee.

7.4 Data

- Data will be converted as provided and Tyler will not create data that does not exist.
- Town of Montreat is responsible for the quality of legacy data and for cleaning or scrubbing erroneous legacy data.
- Tyler will work closely with Town of Montreat representatives to identify business rules before writing the conversion. Town of Montreat must confirm that all known data mapping from source to target have been identified and documented before Tyler writes the conversion.
- All in-scope source data is in data extract(s).
- Each legacy system data file submitted for conversion includes all associated records in a single approved file layout.
- The client will provide the legacy system data extract in the same format for each iteration unless changes are mutually agreed upon in advance. If not, negative impacts to the schedule, budget and resource availability may occur and/or data in the new system may be incorrect.
- The Town of Montreat Project Team is responsible for reviewing the converted data and reporting issues during each iteration, with assistance from Tyler.
- Client is responsible for providing or entering test data (e.g., data for training, testing interfaces, etc.)

7.5 Facilities

- Town of Montreat will provide dedicated space for Tyler staff to work with Town of Montreat resources for both on-site and remote sessions. If Phases overlap, Town of Montreat will provide multiple training facilities to allow for independent sessions scheduling without conflict.
- Town of Montreat will provide staff with a location to practice what they have learned without distraction.

8. Glossary

Word or Term	Definition
Acceptance	Confirming that the output or deliverable is suitable and conforms to the agreed upon criteria.
Accountable	The one who ultimately ensures a task or deliverable is completed; the one who ensures the prerequisites of the task are met and who delegates the work to those responsible. [Also see RACI]
Application	A computer program designed to perform a group of coordinated functions, tasks or activities for the benefit of the user.
Application Programming Interface (API)	A defined set of tools/methods to pass data to and received data from Tyler software products
Agreement	This executed legal contract that defines the products and services to be implemented or performed.
Business Process	The practices, policy, procedure, guidelines, or functionality that the client uses to complete a specific job function.
Business Requirements Document	A specification document used to describe Client requirements for contracted software modifications.
Change Request	A form used as part of the Change Control process whereby changes in the scope of work, timeline, resources, and/or budget are documented and agreed upon by participating parties.
Change Management	Guides how we prepare, equip and support individuals to successfully adopt change in order to drive organizational success & outcomes
Code Mapping [where applicable]	An activity that occurs during the data conversion process whereby users equate data (field level) values from the old system to the values available in the new system. These may be one to one or many to one. Example: Old System [Field = eye color] [values = BL, Blu, Blue] maps to New Tyler System [Field = Eye Color] [value = Blue].
Consulted	Those whose opinions are sought, typically subject matter experts, and with whom there is two-way communication. [Also see RACI]
Control Point	This activity occurs at the end of each stage and serves as a formal and intentional opportunity to review stage deliverables and required acceptance criteria for the stage have been met.
Data Mapping [where applicable]	The activity determining and documenting where data from the legacy system will be placed in the new system; this typically involves prior data analysis to understand how the data is currently used in the legacy system and how it will be used in the new system.
Deliverable	A verifiable document or service produced as part of the Project, as defined in the work packages.
Go-Live	The point in time when the Client is using the Tyler software to conduct daily operations in Production.
Informed	Those who are kept up-to-date on progress, often only on completion of the task or deliverable, and with whom there is just one-way communication. [Also see RACI]

Infrastructure	The composite hardware, network resources and services
iiiiasti ucture	required for the existence, operation and management of the Tyler software.
Interface	A connection to and potential exchange of data with an external system or application. Interfaces may be one way, with data leaving the Tyler system to another system or data entering Tyler from another system, or they may be bi-directional with data both leaving and entering Tyler and another system.
Integration	A standard exchange or sharing of common data within the Tyler system or between Tyler applications
Legacy System	The software from which a client is converting.
Modification	Custom enhancement of Tyler's existing software to provide features or functions to meet individual client requirements documented within the scope of the Agreement.
On-site	Indicates the work location is at one or more of the client's physical office or work environments.
Organizational Change	The process of changing an organization's strategies, processes, procedures, technologies, and culture, as well as the effect of such changes on the organization.
Output	A product, result or service generated by a process.
Peripheral devices	An auxiliary device that connects to and works with the computer in some way. Some examples: scanner, digital camera, printer.
Phase	A portion of the Project in which specific set of related applications are typically implemented. Phases each have an independent start, Go-Live and closure dates but use the same Implementation Plans as other Phases of the Project. Phases may overlap or be sequential and may have different Tyler resources assigned.
Project	The delivery of the software and services per the agreement and the Statement of Work. A Project may be broken down into multiple Phases.
RACI	A matrix describing the level of participation by various roles in completing tasks or Deliverables for a Project or process. Individuals or groups are assigned one and only one of the following roles for a given task: Responsible (R), Accountable (A), Consulted (C), or Informed (I).
Remote	Indicates the work location is at one or more of Tyler's physical offices or work environments.
Responsible	Those who ensure a task is completed, either by themselves or delegating to another resource. [Also see RACI]
Scope	Products and services that are included in the Agreement.

Solution	The implementation of the contracted software product(s) resulting in the connected system allowing users to meet Project goals and gain anticipated efficiencies.
Stage	The top-level components of the WBS. Each Stage is repeated for individual Phases of the Project.
Standard	Software functionality that is included in the base software (off-the-shelf) package; is not customized or modified.
Statement of Work (SOW)	Document which will provide supporting detail to the Agreement defining Project-specific activities, services and Deliverables.
System	The collective group of software and hardware that is used by the organization to conduct business.
Test Scripts	The steps or sequence of steps that will be used to validate or confirm a piece of functionality, configuration, enhancement, or Use Case Scenario.
Training Plan	Document(s) that indicate how and when users of the system will be trained relevant to their role in the implementation or use of the system.
Validation (or to validate)	The process of testing and approving that a specific Deliverable, process, program or product is working as expected.
Work Breakdown Structure (WBS)	A hierarchical representation of a Project or Phase broken down into smaller, more manageable components.
Work Package	A group of related tasks within a project.

Part 4: Appendices

9. Conversion

9.1 Incode Utility Billing Conversion Summary

9.1.1 Utility Billing - Standard

- Utility Contact Information
- Utility Mailing and Billing Addresses
- Utility Parcels
- Account Master (Average monthly payment, deposits, bank drafts, comments/notes)
- Meters/Services
- Transaction History Includes current year plus one prior year
- Read History

9.1.2 Utility Billing – Legacy/Historical Views

Unlimited historical transactions provided by client can be converted by Tyler into historical views

9.2 Incode Financials Conversion Summary

9.2.1 General Ledger

Standard Conversion Includes:

- Full chart of accounts listing, descriptions, and corresponding account types
- Element (segment) values and descriptions
- Unlimited historical transactions as provided by client.

NOTE: Summarized budget figures for current fiscal year and historical years can be imported into the system from Excel. The client is ultimately responsible for producing the budget figures in Excel and verifying the results. Training will be provided on how to import budgets from Excel.

NOTE: Summarized beginning balance sheet entries, as well as summarized fiscal year activity entries, can be imported into the system from Excel for the current year. The client is ultimately responsible for producing the entries in Excel and verifying the results. Training will be provided on how to import JE's from Excel.

9.2.2 Accounts Payable

Standard Conversion Includes:

- Vendor master information, address, primary contact, and **NOTE**s
- Unlimited historical transactions as provided by client.

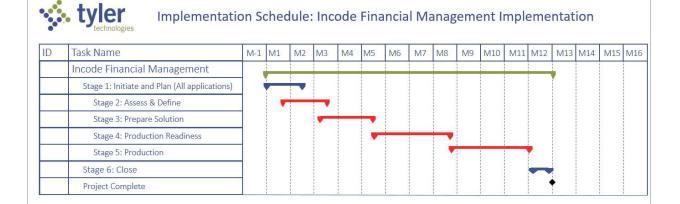
NOTE: 1099 balances and non-1099 balances can be imported into the system using a standard import available to the client from Excel. The client will ultimately be responsible for creating the Excel spreadsheet and verifying the results. Training will be provided on how to import balances from Excel.

10. Additional Appendices

10.1 Intentionally left blank.

11. Project Timeline

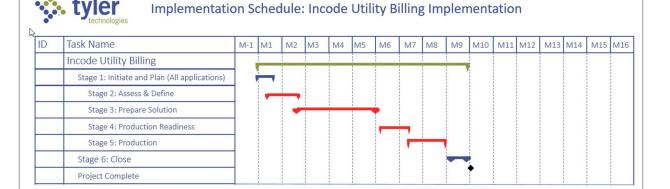
11.1 Incode Financial Management Timeline



example

This timeline is an example. Please use it as a general guide...ONLY. Its purpose is to demonstrate the order in which various products are typically implemented and the potential overlap of stages for each phase. The exact timing of each deliverable depends on many factors including, but not limited to, the client's ability to commit resources to the project, client blackout dates, and the alignment of client business practices with Tyler implementation methodology. Tyler makes no guarantees that implementation schedules will align with this example.

11.2 Incode Utility Billing Timeline



example

This timeline is an example. Please use it as a general guide...ONLY. Its purpose is to demonstrate the order in which various products are typically implemented and the potential overlap of stages for each phase. The exact timing of each deliverable depends on many factors including, but not limited to, the client's ability to commit resources to the project, client blackout dates, and the alignment of client business practices with Tyler implementation methodology. Tyler makes no guarantees that implementation schedules will align with this example.

11.3 Intentionally left blank.

MONTREAT LANDCARE COMMITTEE BYLAWS

(Revised October 6, 2021)

1. NAME

The name of the group is Montreat Landcare Committee, hereinafter referred to as "MLC".

2. VISION

Sustain the rich heritage of Montreat's land, forest, wildlife, and water.

3. MISSION

MLC's mission is to organize and support projects that protect, preserve, and present the natural features of the Montreat cove. MLC is a community-based group of volunteers. MLC works on conservation projects that contribute to positive environmental, social, and economic outcomes.

4. MEMBERSHIP AND APPOINTMENTS

- 4.1 Members of MLC shall be named by the leadership of the following entities in the numbers shown:
 - 4.1.1 Town of Montreat: Four members including a Town Commissioner, a National Wildlife Association designee, and two from the community-at-large. The Town Administrator shall serve as an *ex officio* member.
 - 4.1.2 Montreat College: Two members.
 - 4.1.3 Montreat Conference Center (MCC): Three members.
 - 4.1.4 Cottagers Wilderness and Open Space Committee: One member.
 - 4.1.5 Montreat Presbyterian Church (PCUSA) Earth Ministry Team: One member.
- 4.2 MLC may recommend to the Montreat Board of Commissioners that a new entity be added and that the bylaws be amended to reflect this addition.
- 4.3 Appointment of Alternate members: Each entity may appoint an alternate representative to serve as a full member when their representative is not in attendance. Absentee voting is not permitted.

4.4 Term of Service:

- 4.4.1 Members shall serve two-year terms.
- 4.4.2 The MLC membership roster shall be submitted annually to the Town Clerk by the MLC Chairperson.

4.4.3 Vacancies: The MLC may not fill a vacancy. Vacancy appointments will be filled by the appropriate entity.

5. LEADERSHIP

5.1 Officers

- 5.1.1 In January of every other year, beginning in January, 2023, MLC shall elect the following officers for two-year terms: Chairperson, Vice-Chairperson, and Secretary-Treasurer.
- 5.1.2 Term of Office: Officers are not subject to the limits that apply to other Town Council advisory committees.
- 5.1.3 Election procedures: The chairperson will appoint a Nominating Committee at the October or November meeting of the appropriate year. This committee will seek candidates for each office. At the December meeting, the Nominating Committee will present a slate of nominees to be voted upon and elected for installation at the following January meeting.

5.2 Powers and Duties of Officers

- 5.2.1 The Chairperson shall preside at MLC meetings.
- 5.2.2 The Chairperson shall have the right to vote only when there is a tie.
- 5.2.3 If the Chairperson is not able to attend the meeting, the Vice-Chairperson shall preside. If both the Chairperson and Vice-Chairperson are unable to attend, then those present shall choose another member to preside.
- 5.2.4 The Vice Chairperson or other member, who is temporarily presiding, retains his or her right to vote.
- 5.2.5 The Secretary–Treasurer shall be responsible for ensuring that minutes of each meeting are developed and, after approval, filed with the Town Clerk. The Secretary-Treasurer will present a brief monthly financial report obtained from the Town Office staff.

6. ROLES AND RESPONSIBILITIES OF LANDCARE TEAMS

- 6.1 Individuals or groups may make proposals to MLC for projects concerning protection, preservation, or presentation of the natural features of the Montreat cove. Upon approval, they will be designated an official "MLC Team".
- 6.2 Landcare Teams shall have a Team chairperson who will present a report of activities and progress at the regular monthly meetings of MLC. The MLC Chairperson will keep a

roster of active Teams and their chairpersons, as reported in the minutes, to be filed annually with the Town Clerk.

6.3 Landcare Team financial matters, including fund-raising, grant applications, and other income and expenditures, will be approved and conducted by MLC through the administrative offices of the Town of Montreat.

7. MEETINGS

- 7.1 Regular meetings: MLC shall hold a regular meeting on the first Wednesday of each month. The meeting will begin at 9 o'clock a.m. If that day is a legal holiday, the meeting shall be held on the next business day.
- 7.2 Special, Emergency, and Recessed Meetings: The MLC may conduct special, emergency, and recessed meetings in compliance with the North Carolina Open Meetings Law.
- 7.3 When necessary and appropriate, meetings will be held on-line, and recorded, making attendance possible for members, Teams, and the public.
- 7.4 A quorum of entity members or their alternates must be present at any monthly meeting in order to approve motions. "Quorum" is defined as 50% of the total entity members, plus 1 member. Approval of a motion requires 50% or more of the quorum to vote in favor of the motion.

7.5 Attendance

- 7.5.1 Attendance and participation at monthly meetings is open to all who wish to attend. Active involvement of other groups and organizations with common interests is encouraged.
- 7.5.2 Members, Team chairpersons, and the public will be given 7 days' notice of regular meetings and 2 days' notice of special meetings. This will be done by MLC's Secretary-Treasurer and the Clerk of the Town of Montreat.
- 7.5.3 Members are expected to attend or make arrangements for their alternates to attend each regular meeting.

8. NORTH CAROLINA OPEN MEETING LAW

MLC will conform to all aspects of the North Carolina Open Meeting Law.

9. PROCEDURAL QUESTIONS

Robert's Rules of Order, newly revised, may be used to answer other procedural questions.

10. AMENDMENT OF BY-LAWS

Upon recommendation of MLC, these bylaws may be amended by the Montreat Board of Commissioners.

ORDINANCE #21-10-0001

AN ORDINANCE ESTABLISHING AN AD HOC COMPREHENSIVE PLAN UPDATE STEERING COMMITTEE

WHEREAS, in accordance with North Carolina § 160D-501, the Town of Montreat finds it advisable and necessary to update, amend, or supplement its 2008 Comprehensive Plan; and

WHEREAS, The Montreat Board of Commissioners seeks to broaden public participation in the comprehensive planning process in a similar fashion to previous efforts where nine members of the community were selected representing diverse interests in Montreat; and

WHEREAS, Article III, section 308.3 (B) of the Montreat Zoning Ordinance vests responsibility in the Planning and Zoning Commission "To prepare, review, maintain, monitor and periodically update and recommend to the Board of Commissioners a comprehensive plan for the physical development of the Town..."

WHEREAS, North Carolina §160D-306 authorizes municipalities to establish "additional advisory boards;,"

NOW, THEREFORE, BE IT ORDAINED THAT THE BOARD OF COMMISSIONERS OF THE TOWN OF MONTREAT, NORTH CAROLINA: Authorizes and directs the Montreat Planning and Zoning Commission to select and appoint a Comprehensive Plan Update Steering Committee ("Steering Committee") composed of nine members. One member of the Steering Committee shall be the Town Administrator, one member shall be a representative from the Mountain Retreat Association, one member shall be a representative from Montreat College, one member shall be from the Board of Commissioners. The remaining five members shall be full or part-time residents of the Town.

<u>Section 1.</u> The Steering Committee will report to the Planning and Zoning Commission, who will make a final recommendation to the Montreat Board of Commissioners. The Steering Committee will be appointed by November 30, 2021 and Planning and Zoning will endeavor to report to the Montreat Board of Commissioners by June 9, 2022.

Section 2. This ordinance shall become effective upon its adoption and approval.

FIRST READING: October 14th, 2021.

SECOND READING: November 11th, 2021.

READ, ADOPTED AND APPROVED this the 11th day of November 2021.

the 11th day of November 2021.	
Tim Helms	

Mayor

ATTEST:		
I hereby co	ertify this is a true an	d correct copy of this document, duly adopted by the Town of Montreat
on the	day of	, 2021 as it appears of record in the official minutes.
Angie Mur	rphy	
Town Cler	k	