RFQ 2018-004 Scoring Rubric

Scoring Assessment

Please score every category with whole numbers. Please do not omit any category.

The Town of Montreat will evaluate all responsive SOQs and measure each Submitter’s response against the project goals and selection criteria set forth in this RFQ, resulting in a numerical score for each SOQ. The Town will use the following criteria and weightings based on 100 possible points:

a) Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)
b) Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)
c) Project Understanding and Design Approach (35 Points) (Section 3.2)
d) Portfolio of Work (25 points) (Section 3.3.2)
1. Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)

**Section 3.3 - The Town of Montreat will evaluate the capabilities of the Submitter organization to effectively deliver the Project.**
- Provide a list of the licensed contractors, licensed subcontractors, and licensed design professionals whom the design-builder proposes to use for the project's design and construction or an outline of the strategy the design-builder plans to use for open contractor and subcontractor selection based upon the provisions of Article 8 of Chapter 143 of the General Statutes.
- Each design builder shall certify to the governmental entity that each licensed design professional who is a member of the design-build team, including subconsultants, was selected based upon demonstrated competence and qualifications in the manner provided by G.S. 143-64.31.

**Section 3.3.1 - Organizational Chart**
- Provide an organizational chart showing the flow of the "chain of command" with lines identifying participants who are responsible for major functions to be performed and their reporting relationships, in managing, designing and building the Project.

**Section 3.3.2 - Submitter Experience**
Describe experience on similar civic, governmental, and/or commercial Design-Build projects that the Submitter has managed, designed, and/or constructed. If the Submitter is not yet existing or is newly formed, please explain. Highlight experience relevant to the Project that the participants listed above have gained in the last 10 years. Each project description must include the following information:
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3. Dates of design, construction, management and/or warranty periods;
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5. Description of scheduled completion deadlines and actual completion dates. Describe reasons for completing the project in advance of the completion deadline. Describe reasons for completing the projects later than the completion deadline specified within the original contract.

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 20</td>
<td>Adept Build experience</td>
</tr>
<tr>
<td>Points Earned: 17</td>
<td>Architects good experience</td>
</tr>
<tr>
<td></td>
<td>Strong org chart</td>
</tr>
</tbody>
</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

<table>
<thead>
<tr>
<th>Section 3.4.1 - Minimum Key Personnel</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The minimum key personnel required on this project include the following:</td>
</tr>
<tr>
<td>• Project Manager</td>
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</tr>
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</tr>
<tr>
<td>• Structural, Mechanical, Electrical and Civil Engineers</td>
</tr>
<tr>
<td>• Others as appropriate</td>
</tr>
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<tr>
<th>Section 3.4.2 - Resumes of Key Personnel</th>
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</thead>
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<td>Resumes of Key Personnel shall be provided as Appendix A – Resumes of Key Personnel to the SOQ.</td>
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<td>d) Actual work examples including projects, duties performed, % of time on the job, and dates of work</td>
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<td>performed. Work examples must contain constructed projects (e.g.: Preliminary/conceptual design and</td>
</tr>
<tr>
<td>unsuccessful pursuits of design-build projects will not count as final design experience).</td>
</tr>
</tbody>
</table>

| Submitter: |
| Total Possible Points: 20 | Comments: |
| Points Earned: 16 | Team appears strong |
| | Good individual experiences |
| | Concern over team total experience |

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

<table>
<thead>
<tr>
<th>Section 3.2 - Narrative Description</th>
</tr>
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<tbody>
<tr>
<td>Provide a narrative describing the understanding of the project goals, Montreat's special character and</td>
</tr>
<tr>
<td>how the design approach will respond.</td>
</tr>
</tbody>
</table>

| Submitter: |
| Total Possible Points: 35 | Comments: |
| Points Earned: 35 | Very strong understanding |
| | Good conceptual drawings |

4. Portfolio of Work (25 points) (Section 3.3.2)

<table>
<thead>
<tr>
<th>Section 3.3.2 - Submitter Experience</th>
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<tbody>
<tr>
<td>Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with</td>
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<tr>
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</tr>
<tr>
<td>an addendum)</td>
</tr>
</tbody>
</table>

| Submitter: |
| Total Possible Points: 25 | Comments: |
| Points Earned: 21 | Very good in commercial type |
| Build |
The Town of Montreat will evaluate all responsive SOQs and measure each Submitter’s response against the project goals and selection criteria set forth in this RFQ, resulting in a numerical score for each SOQ. The Town will use the following criteria and weightings based on 100 possible points:

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| Submitter: |
| Total Possible Points: 20 |
| Points Earned: 20 |

Comments: Strong experienced team
2. **Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)**

**Section 3.4.1 - Minimum Key Personnel**
- The minimum key personnel required on this project include the following:
  - Project Manager
  - Construction Manager
  - Architect
  - Structural, Mechanical, Electrical and Civil Engineers
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**Section 3.4.2 - Resumes of Key Personnel**
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**Submitter:**

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</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>20</td>
<td><strong>Good Team</strong></td>
</tr>
</tbody>
</table>

3. **Project Understanding and Design Approach (35 Points) (Section 3.2)**

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montreat’s special character and how the design approach will respond.

**Submitter:**

<table>
<thead>
<tr>
<th>Total Possible Points:</th>
<th>35</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>35</td>
<td><strong>Drew off of historical structures.</strong></td>
</tr>
</tbody>
</table>

4. **Portfolio of Work (25 points) (Section 3.3.2)**

**Section 3.3.2 - Submitter Experience**
Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

**Submitter:**

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<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>25</td>
<td><strong>Good</strong></td>
</tr>
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RFQ 2018-004 Scoring Rubric

Scoring Assessment

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1. Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)

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Submitter:

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<tbody>
<tr>
<td>Points Earned</td>
<td>20</td>
</tr>
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</table>

Comments: Composite of institutional strengths and architect's strengths in design.
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

Section 3.4.1 - Minimum Key Personnel
- The minimum key personnel required on this project include the following:
  - Project Manager
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</tr>
<tr>
<td>Points: 20</td>
<td></td>
</tr>
<tr>
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<td>20</td>
</tr>
</tbody>
</table>

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

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</tr>
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<td>Points: 35</td>
<td></td>
</tr>
<tr>
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<tbody>
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<td>Comments:</td>
</tr>
<tr>
<td>Points: 25</td>
<td></td>
</tr>
<tr>
<td>Points Earned:</td>
<td>23</td>
</tr>
</tbody>
</table>

98 total
RFQ 2018-004 Scoring Rubric

Scoring Assessment

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<thead>
<tr>
<th>Submitter:</th>
<th>Blum - Heberton</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 20</td>
<td></td>
</tr>
<tr>
<td>Points Earned: 15</td>
<td></td>
</tr>
</tbody>
</table>

Comments:

- Only 1 project from Blum
- 1 for Heberton + Landscape
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

Section 3.4.1 - Minimum Key Personnel
- The minimum key personnel required on this project include the following:
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  - Construction Manager
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<tbody>
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<td>Total Possible Points: 20</td>
<td>Comments: Good team</td>
</tr>
<tr>
<td>Points Earned: 15</td>
<td></td>
</tr>
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3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and
how the design approach will respond.

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<tr>
<td>Total Possible Points: 35</td>
<td>Comments: Knows Montreat - Excellent presentation</td>
</tr>
<tr>
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<tr>
<td>Total Possible Points: 25</td>
<td>Comments: Only 1 example of builder's work: Examples of landscape architect didn't show landscape</td>
</tr>
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<td></td>
</tr>
</tbody>
</table>

4. Portfolio of Work (25 points) (Section 3.3.2)

Section 3.3.2 - Submitter Experience
Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Total Possible Points: 25</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>18</td>
<td><strong>Incline AS TO Lrtnw</strong> of Building</td>
</tr>
</tbody>
</table>
RFQ 2018-004 Scoring Rubric

Scoring Assessment

Please score every category with whole numbers. Please do not omit any category.

The Town of Montreat will evaluate all responsive SOQs and measure each Submitter’s response against the project goals and selection criteria set forth in this RFQ, resulting in a numerical score for each SOQ.

The Town will use the following criteria and weightings based on 100 possible points:

a) Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)
b) Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)
c) Project Understanding and Design Approach (35 Points) (Section 3.2)
d) Portfolio of Work (25 points) (Section 3.3.2)
1. **Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)**

**Section 3.3 - The Town of Mountreat will evaluate the capabilities of the Submitter organization to effectively deliver the Project.**

- Provide a list of the licensed contractors, licensed subcontractors, and licensed design professionals whom the design-builder proposes to use for the project’s design and construction or an outline of the strategy the design-builder plans to use for open contractor and subcontractor selection based upon the provisions of Article 8 of Chapter 143 of the General Statutes.
- Each design builder shall certify to the governmental entity that each licensed design professional who is a member of the design-build team, including subconsultants, was selected based upon demonstrated competence and qualifications in the manner provided by G.S. 143-64.31.

**Section 3.3.1 - Organizational Chart**

- Provide an organizational chart showing the flow of the “chain of command” with lines identifying participants who are responsible for major functions to be performed and their reporting relationships, in managing, designing and building the Project.

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<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 20</td>
<td>good architect experience in government buildings meet most points well</td>
</tr>
<tr>
<td>Points Earned:</td>
<td>18</td>
</tr>
</tbody>
</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

**Section 3.4.1 - Minimum Key Personnel**
- The minimum key personnel required on this project include the following:
  - Project Manager
  - Construction Manager
  - Architect
  - Structural, Mechanical, Electrical and Civil Engineers
  - Others as appropriate

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Resumes of Key Personnel shall be provided as Appendix A – Resumes of Key Personnel to the SOQ.
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<thead>
<tr>
<th>Total Possible Points: 20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned: 19</td>
</tr>
</tbody>
</table>

**Comments:**
- Good architect
- Key Personnel appear to have good experience

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

**Submitter:**

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<thead>
<tr>
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</thead>
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<tr>
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</tbody>
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**Comments:**
- Good understanding of project
- Does the term fully understand

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Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

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<tbody>
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**Comments:**
- Any portfolio of the type building we might be looking for
RFQ 2018-004 Scoring Rubric

Scoring Assessment

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The Town of Montreat will evaluate all responsive SOQs and measure each Submitter’s response against the project goals and selection criteria set forth in this RFQ, resulting in a numerical score for each SOQ.

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<td><strong>One Contractor submitted</strong></td>
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</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

**Section 3.4.1 - Minimum Key Personnel**
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3. Project Understanding and Design Approach (35 Points) (Section 3.2)

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

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**Section 3.3.2 - Submitter Experience**
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<td>Points Earned: 20</td>
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Page 3 of 3
RFQ 2018-004 Scoring Rubric

Scoring Assessment: H + M

Please score every category with whole numbers. Please do not omit any category.

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</table>

"urban projects from father back 10 years"
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

Section 3.4.1 - Minimum Key Personnel
- The minimum key personnel required on this project include the following:
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3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

Submitter:

<table>
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98 total
RFQ 2018-004 Scoring Rubric

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| Submitter: | H+M - Humm |
| Total Possible Points: | 20 |
| Points Earned: | 15 |

Comments:
- Architect was only prof. listed. He has had little commercial experience in last 10 yrs.
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

Section 3.4.1 - Minimum Key Personnel
- The minimum key personnel required on this project include the following:
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Submitter: H+M - Burns

<table>
<thead>
<tr>
<th>Total Possible Points: 20</th>
<th>Comments: Did not name engineers as required in 3.4.1</th>
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<tbody>
<tr>
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3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

Submitter: H+M - Burns

<table>
<thead>
<tr>
<th>Total Possible Points: 35</th>
<th>Comments: Knows Montreat - Excellent presentation</th>
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</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>35</td>
</tr>
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4. Portfolio of Work (25 points) (Section 3.3.2)

Section 3.3.2 - Submitter Experience
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Submitter: H+M - Burns

<table>
<thead>
<tr>
<th>Total Possible Points: 25</th>
<th>Comments: Architect only showed homes and work older than 10 yrs. Builder has extensive exp. in commercial projects</th>
</tr>
</thead>
<tbody>
<tr>
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<td>15</td>
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</table>
RFQ 2018-004 Scoring Rubric

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</table>

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

Submitter:

<table>
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<td>RFQ 2018-004 Scoring Rubric</td>
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- **c)** Project Understanding and Design Approach (35 Points) (Section 3.2)
- **d)** Portfolio of Work (25 points) (Section 3.3.2)
1. Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)

Section 3.3 - The Town of Montreat will evaluate the capabilities of the Submitter organization to effectively deliver the Project.

- Provide a list of the licensed contractors, licensed subcontractors, and licensed design professionals whom the design-builder proposes to use for the project's design and construction or an outline of the strategy the design-builder plans to use for open contractor and subcontractor selection based upon the provisions of Article 8 of Chapter 143 of the General Statutes.
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Section 3.3.1 - Organizational Chart

- Provide an organizational chart showing the flow of the "chain of command" with lines identifying participants who are responsible for major functions to be performed and their reporting relationships, in managing, designing and building the Project.

Section 3.3.2 - Submitter Experience

Describe experience on similar civic, governmental, and/or commercial Design-Build projects that the Submitter has managed, designed, and/or constructed. If the Submitter is not yet existing or is newly formed, please explain. Highlight experience relevant to the Project that the participants listed above have gained in the last 10 years. Each project description must include the following information:

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Submitter:

<table>
<thead>
<tr>
<th>Total Possible Points: 20</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned: 18</td>
<td>Based on submission - appears somewhat limited on this type building. String method &amp; engineers</td>
</tr>
</tbody>
</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

**Section 3.4.1 - Minimum Key Personnel**
- The minimum key personnel required on this project include the following:
  - Project Manager
  - Construction Manager
  - Architect
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  - Others as appropriate

**Section 3.4.2 - Resumes of Key Personnel**
Resumes of Key Personnel shall be provided as Appendix A - Resumes of Key Personnel to the SOQ. Resumes of Key Personnel shall be limited to two pages each. If an individual fills more than one position, only one resume is required. Only one individual per position is required unless otherwise specified. Include the following items on each resume:
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<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
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<tbody>
<tr>
<td>Total Possible Points: 20</td>
<td>Strong Architect/Engineers</td>
</tr>
<tr>
<td>Points Earned: 18</td>
<td>Good experience</td>
</tr>
</tbody>
</table>

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 35</td>
<td>Could almost go 35, but Slight question w/ builders turnall experience submitted</td>
</tr>
<tr>
<td>Points Earned: 34</td>
<td></td>
</tr>
</tbody>
</table>

4. Portfolio of Work (25 points) (Section 3.3.2)

**Section 3.3.2 - Submitter Experience**
Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 25</td>
<td>Excellent work - But not many examples on what the building might look like</td>
</tr>
<tr>
<td>Points Earned: 20</td>
<td></td>
</tr>
</tbody>
</table>
Please score every category with whole numbers. Please do not omit any category.

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a) Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)
b) Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)
c) Project Understanding and Design Approach (35 Points) (Section 3.2)
d) Portfolio of Work (25 points) (Section 3.3.2)
1. Submitter Organization and Experience (20 Points) (Sections 3.3, 3.3.1, 3.3.2)

**Section 3.3 - The Town of Montreat will evaluate the capabilities of the Submitter organization to effectively deliver the Project.**

- Provide a list of the licensed contractors, licensed subcontractors, and licensed design professionals whom the design-builder proposes to use for the project’s design and construction or an outline of the strategy the design-builder plans to use for open contractor and subcontractor selection based upon the provisions of Article 8 of Chapter 143 of the General Statutes.
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**Section 3.3.1 - Organizational Chart**

- Provide an organizational chart showing the flow of the "chain of command" with lines identifying participants who are responsible for major functions to be performed and their reporting relationships, in managing, designing and building the Project.

**Section 3.3.2 - Submitter Experience**

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<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
<th>A lot of renovations limited on this type of building - project. A lot of Montreat Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 20</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Points Earned: 18</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
### 2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

**Section 3.4.1 - Minimum Key Personnel**
- The minimum key personnel required on this project include the following:
  - Project Manager
  - Construction Manager
  - Architect
  - Structural, Mechanical, Electrical and Civil Engineers
  - Others as appropriate

**Section 3.4.2 - Resumes of Key Personnel**
Resumes of Key Personnel shall be provided as Appendix A - Resumes of Key Personnel to the SOQ. Resumes of Key Personnel shall be limited to two pages each. If an individual fills more than one position, only one resume is required. Only one individual per position is required unless otherwise specified. Include the following items on each resume:
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<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Total Possible Points: 20</th>
<th>Comments:</th>
<th>Good/Strong Team</th>
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<tbody>
<tr>
<td>Points Earned:</td>
<td>20</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 3. Project Understanding and Design Approach (35 Points) (Section 3.2)

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Total Possible Points: 35</th>
<th>Comments:</th>
<th>Much feeling &amp; experience is what Montreat Design is all about</th>
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</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>35</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 4. Portfolio of Work (25 points) (Section 3.3.2)

**Section 3.3.2 - Submitter Experience**
Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Total Possible Points: 25</th>
<th>Comments:</th>
<th>Portfolio work</th>
</tr>
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<tbody>
<tr>
<td>Points Earned:</td>
<td>23</td>
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</tr>
</tbody>
</table>
RFQ 2018-004 Scoring Rubric
Scoring Assessment

Please score every category with whole numbers. Please do not omit any category.

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c) Project Understanding and Design Approach (35 Points) (Section 3.2)
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Submitter:

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<tr>
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<tbody>
<tr>
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</tr>
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</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

**Section 3.4.1 - Minimum Key Personnel**
- The minimum key personnel required on this project include the following:
  - Project Manager
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<td></td>
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3. Project Understanding and Design Approach (35 Points) (Section 3.2)

**Section 3.2 - Narrative Description**
Provide a narrative describing the understanding of the project goals, Montre’s special character and how the design approach will respond.

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Total Possible Points: 35</th>
<th>Comments:</th>
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</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>35</td>
<td></td>
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<tbody>
<tr>
<td>Points Earned:</td>
<td>15</td>
<td></td>
</tr>
</tbody>
</table>

Page 3 of 3
RFQ 2018-004 Scoring Rubric

Scoring Assessment

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<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned: 18</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

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- The minimum key personnel required on this project include the following:
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Submitter: Sithan - Hunt

<table>
<thead>
<tr>
<th>Total Possible Points: 20</th>
<th>Comments: Excellent Resumes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>20</td>
</tr>
</tbody>
</table>

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

Submitter: Sithan - Hunt

<table>
<thead>
<tr>
<th>Total Possible Points: 35</th>
<th>Comments: Knows Montreat. Excellent presentation.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>35</td>
</tr>
</tbody>
</table>

4. Portfolio of Work (25 points) (Section 3.3.2)

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Submitter: Sithan - Hunt

<table>
<thead>
<tr>
<th>Total Possible Points: 25</th>
<th>Comments: No pictures of Sithan's projects</th>
</tr>
</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>12</td>
</tr>
</tbody>
</table>
RFQ 2018-004 Scoring Rubric

Scoring Assessment

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1. Submitter Organization and Experience (20 Points) [Sections 3.3, 3.3.1, 3.3.2]

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Submitter:

<table>
<thead>
<tr>
<th>Total Possible Points:</th>
<th>20</th>
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</thead>
<tbody>
<tr>
<td>Points Earned:</td>
<td>18</td>
</tr>
</tbody>
</table>

Comments:

- $PMU - TEAM -
- MOST PROPOSED APPEAR TO BE RENOVATIONS
2. Key Personnel Experience (20 Points) (Sections 3.4.1, 3.4.2)

Section 3.4.1 - Minimum Key Personnel
- The minimum key personnel required on this project include the following:
  - Project Manager
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  - Architect
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<table>
<thead>
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<th>Submitter:</th>
<th>Comments:</th>
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<tbody>
<tr>
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<td>Blanks was assessed a Silent Term.</td>
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<td>Points Earned:</td>
<td>20</td>
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</table>

3. Project Understanding and Design Approach (35 Points) (Section 3.2)

Section 3.2 - Narrative Description
Provide a narrative describing the understanding of the project goals, Montreat's special character and how the design approach will respond.

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 35</td>
<td>See to HAPA AGNASS.</td>
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<tr>
<td>Points Earned:</td>
<td>35</td>
</tr>
</tbody>
</table>

4. Portfolio of Work (25 points) (Section 3.3.2)

Section 3.3.2 - Submitter Experience
Provide a Design Portfolio with images of each project, indicating how each demonstrates familiarity with projects of similar scope, type and architectural character to those required herein. (May be submitted as an addendum)

<table>
<thead>
<tr>
<th>Submitter:</th>
<th>Comments:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Possible Points: 25</td>
<td>Need TO SHOW More.</td>
</tr>
<tr>
<td>Points Earned:</td>
<td>15</td>
</tr>
</tbody>
</table>

Page 3 of 3